

Asilomar State Beach & Conference Grounds



Concessions Annual Report

Fiscal Year 2008-2009



Director's Statement Concessions Annual Report 2008/09

California's state parks provide diverse educational and recreational opportunities for citizens and tourists throughout the State with the assistance of more than 160 concessionaires. Through our contracts with private enterprise, public access to California State Parks' natural, cultural and historic resources continues with today's economic challenges.

During fiscal year 2008/09, the Concessions Program executed 21 new contracts and operating agreements with local agencies to enhance services for park visitors. The new contracts include a 50 year concession contract with a \$20 million minimum investment to design, construct and manage a new lodge-conference facility at Grover Beach located within Pismo State Beach. Another significant accomplishment was the completion of a new 20 year contract for the operation of Asilomar Conference Grounds, which includes a \$15 million investment to ensure accessible facilities for all park visitors. Overall, concession operations provided nearly \$12 million in revenue to the Department to sustain or improve services throughout the State, a slight increase over the prior fiscal year.

This report, prepared pursuant to Section 5080.21 of the California Public Resources Code, presents a comprehensive picture of the State Park concession activity during Fiscal Year 2008/09. We hope you find it informative and useful.

Ruth Coleman
Director



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Section A Concession Program Summary

Section A contains statistical and graphical comparisons of Concession Program activity. Components include:

- *Total numbers of Concession Contracts and Operating Agreements*
- *Gross Receipts and Rent to the State*
- *Major concession contracts and corresponding revenue*
- *Five year comparison chart of concession contributions*
- *Summary of concessions and operating agreement activities by type*



Point Cabrillo Light Station SHP

CONCESSIONS PROGRAM SUMMARY

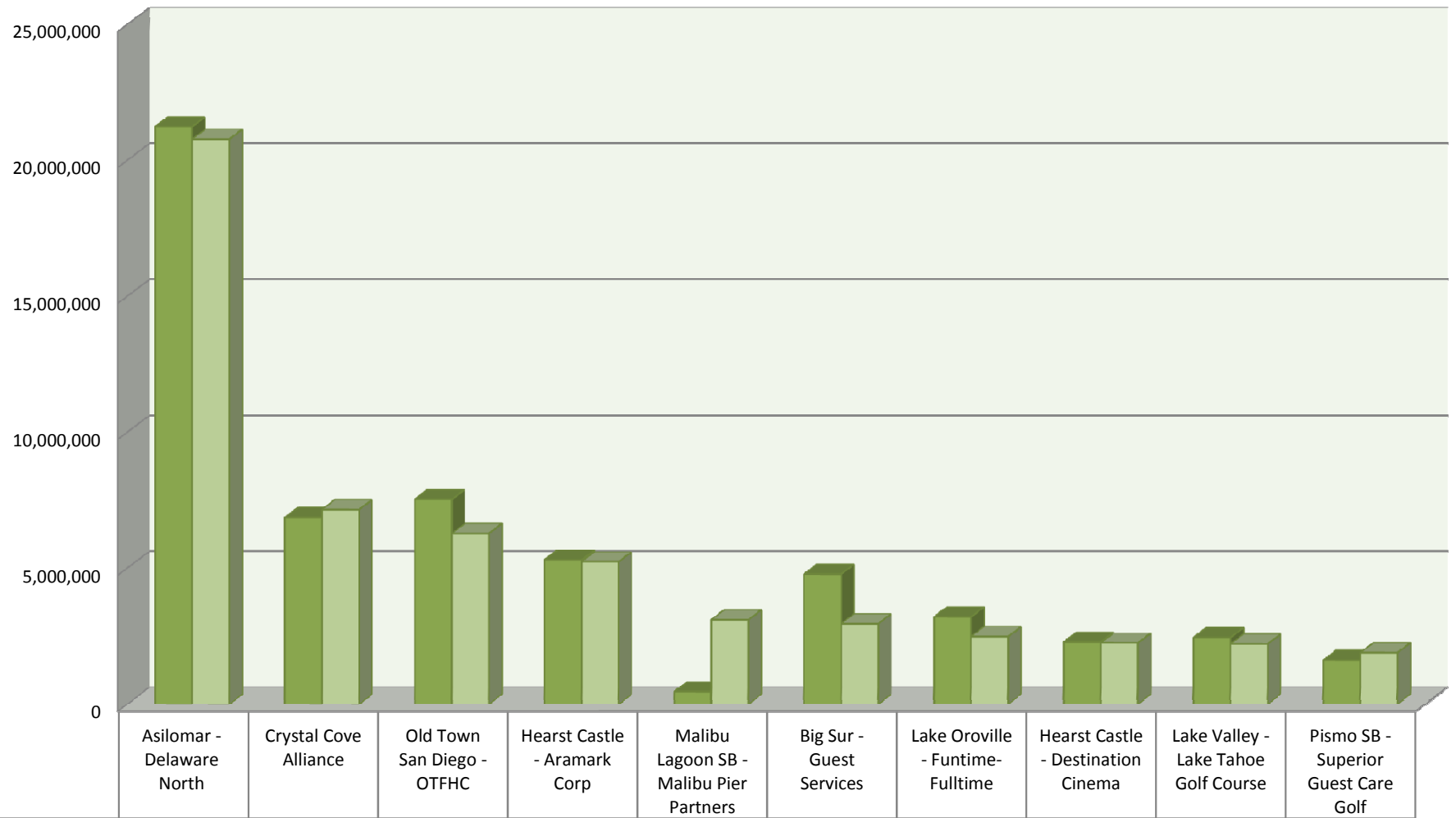
FISCAL YEAR 08-09

Division	Concession Contracts	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Northern Field Division							
Diablo Vista District	7	\$689,327	\$558,630	\$0	6	\$0	\$0
Marin District	7	\$2,850,379	\$558,341	\$13,106	2	\$53,433	\$12,510
Mendocino District	6	\$607,376	\$28,263	\$0	1	\$0	\$0
Monterey District	9	\$23,924,989	\$2,387,638	\$1,108,863	1	\$0	\$0
North Coast Redwoods District	0	\$0	\$0	\$0	0	\$0	\$0
Northern Buttes District	9	\$3,933,756	\$503,211	\$0	0	\$0	\$0
Russian River District	1	\$45,728	\$2,784	\$0	1	\$0	\$0
San Luis Obispo Coast District	5	\$9,237,932	\$1,665,307	\$0	4	\$1,535,286	\$76,764
Santa Cruz District	9	\$1,841,892	\$193,567	\$0	1	\$0	\$0
Sierra District	7	\$2,376,125	\$559,540	\$0	4	\$395,524	\$12,866
Central Valley District	22	\$4,050,141	\$227,622	\$10,418	0	\$0	\$0
	82	\$49,557,646	\$6,684,902	\$1,132,387	20	\$1,984,242	\$102,140

Division	Concession Contracts	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
OHMVR Division							
Oceano Dunes District	12	\$5,925,931	\$486,340	\$0	2	\$0	\$0
Hungry Valley District	1	\$140,687	\$19,408	\$0	0	\$0	\$0
Twin Cities District	4	\$1,239,568	\$69,804	\$0	1	\$0	\$0
Hollister Hills District	1	\$619,773	\$46,483	\$0	0	\$0	\$0
	18	\$7,925,959	\$622,036	\$0	3	\$0	\$0
Southern Field Division							
Angeles District	6	\$3,593,551	\$471,493	\$0	11	\$0	\$0
Capital District	2	\$892,732	\$43,174	\$0	3	\$0	\$250
Channel Coast District	5	\$285,492	\$38,531	\$0	3	\$0	\$0
Colorado Desert District	2	\$124,444	\$9,516	\$0	3	\$0	\$0
Gold Fields District	23	\$1,681,230	\$504,003	\$0	3	\$0	\$0
Inland Empire District	3	\$413,164	\$29,145	\$0	1	\$0	\$385,631
Orange Coast District	4	\$7,934,526	\$289,551	\$859,636	2	\$0	\$0
San Diego Coast District	41	\$14,032,828	\$2,803,005	\$57,103	4	\$0	\$0
Tehachapi District	1	\$526,928	\$45,689	\$0	0	\$0	\$0
	87	\$29,484,896	\$4,234,108	\$916,739	30	\$0	\$385,881

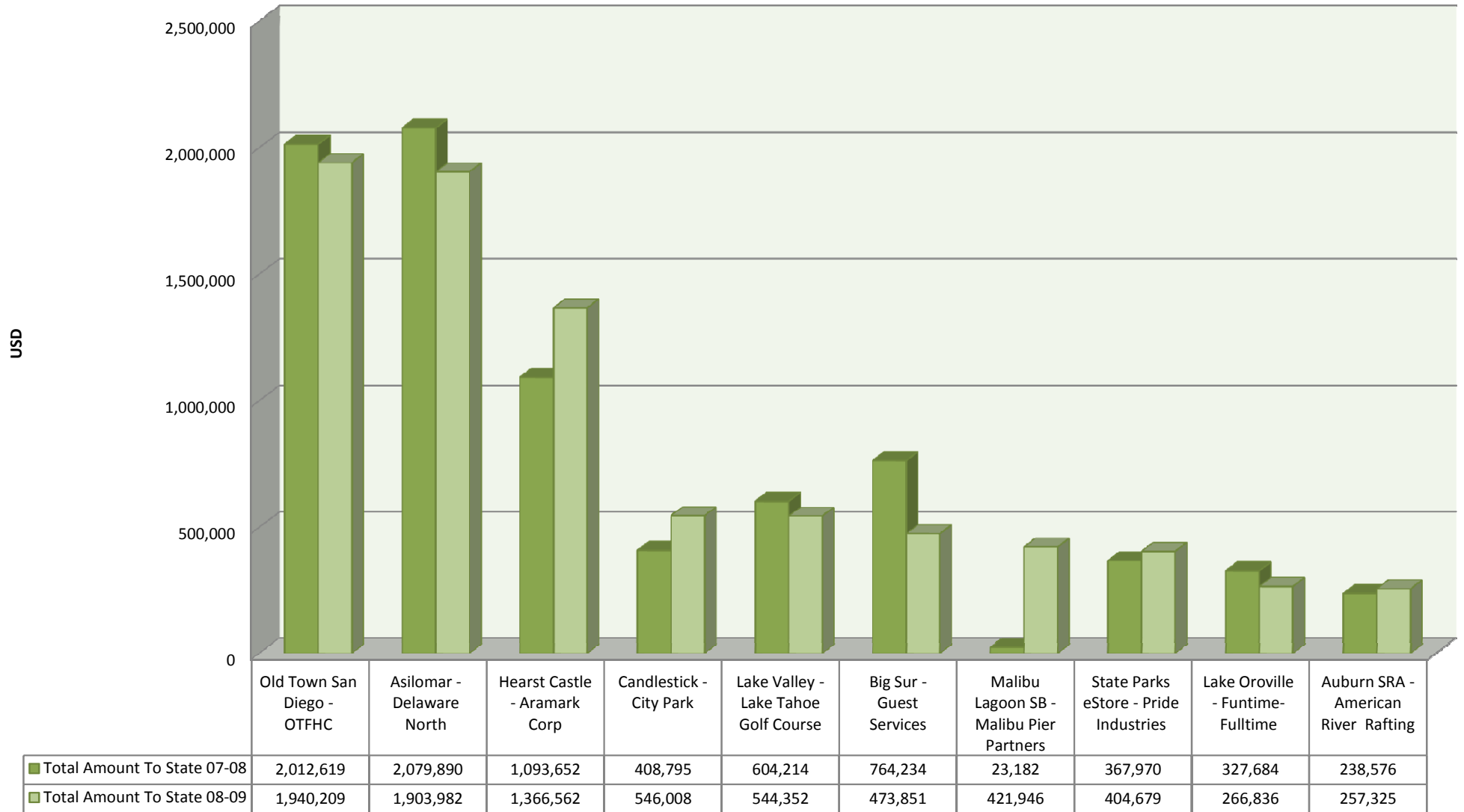
Division	Concession Contracts	Concession Gross Receipts	Concession Rent	Concession Facility Improvements	Operating Agreements	Operating Agreement Gross Receipts	Operating Agreement Rent
Statewide							
Statewide	4	\$771,730	\$452,320	\$0	0	\$0	\$0
	4	\$771,730	\$452,320	\$0	0	\$0	\$0
GRAND TOTAL							
	191	\$87,740,231	\$11,993,366	\$2,049,126	53	\$1,984,242	\$488,021

MAJOR CONCESSION CONTRACTS
FISCAL YEARS 2007/08 AND 2008/09
GROSS RECEIPTS



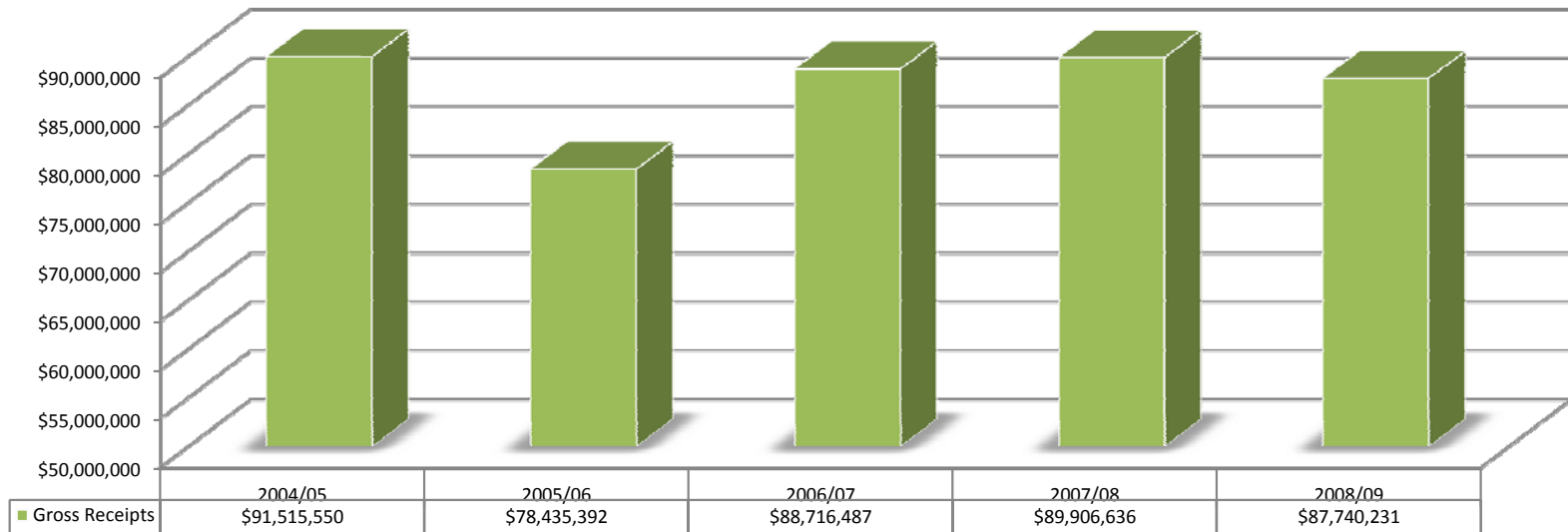
■ Total Gross Receipts for 07-08	21,252,182	6,871,739	7,533,359	5,299,696	457,094	4,776,467	3,208,225	2,290,694	2,456,403	1,622,539
■ Total Gross Receipts for 08-09	20,793,672	7,163,629	6,284,559	5,229,751	3,105,412	2,961,337	2,490,366	2,254,624	2,220,549	1,899,562

MAJOR CONCESSION CONTRACTS
FISCAL YEARS 2007/08 AND 2008/09
RENT PAID TO STATE

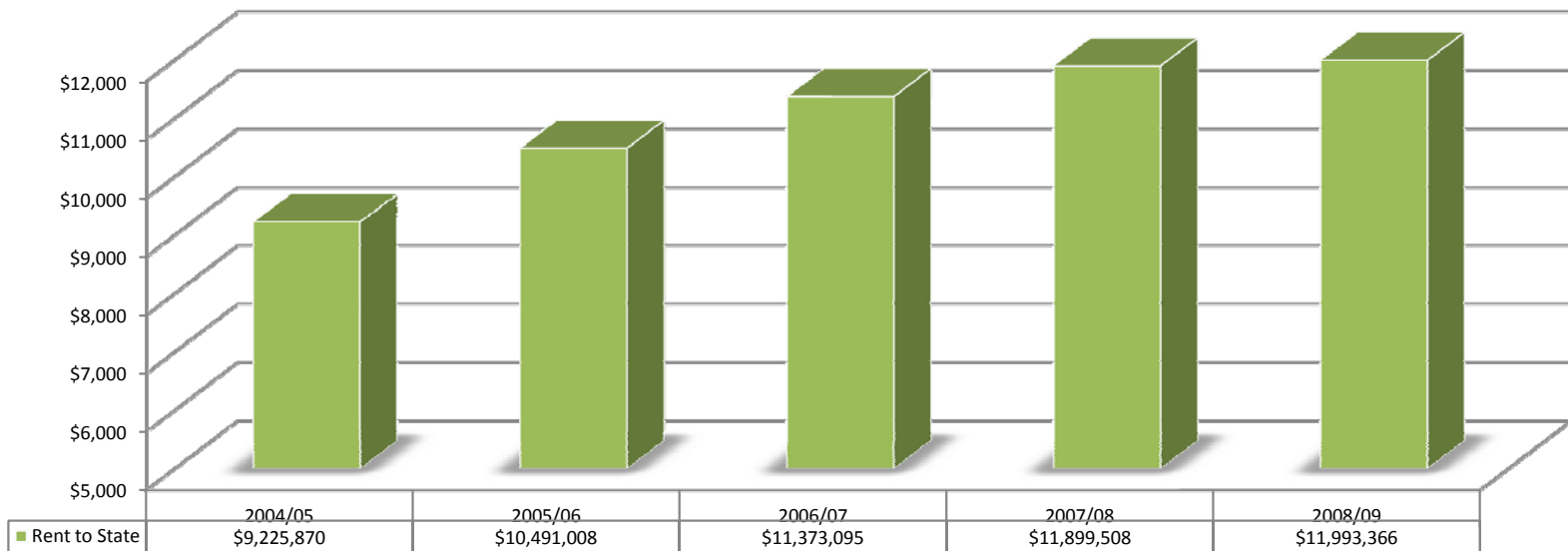


FIVE YEAR COMPARISON CHART

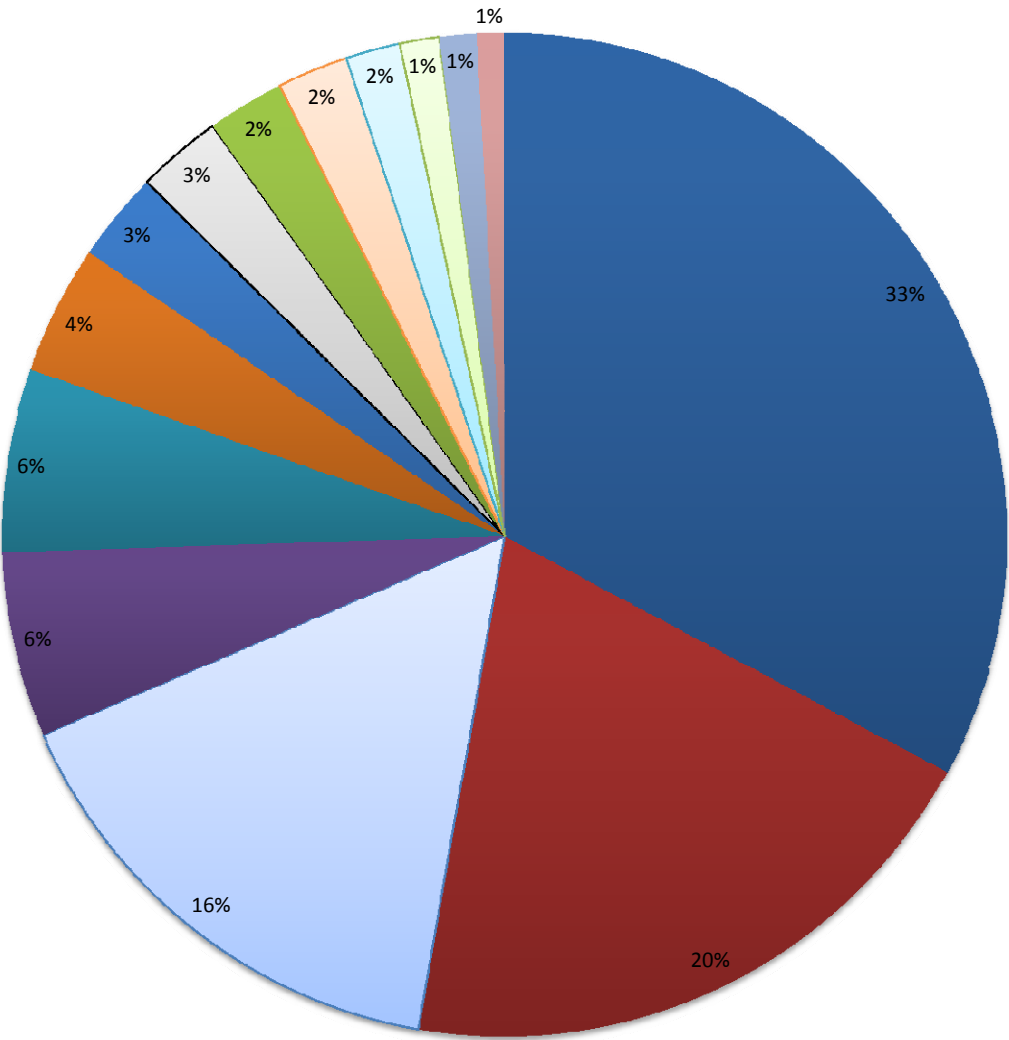
GROSS RECEIPTS



CONCESSIONAIRE RENT TO STATE



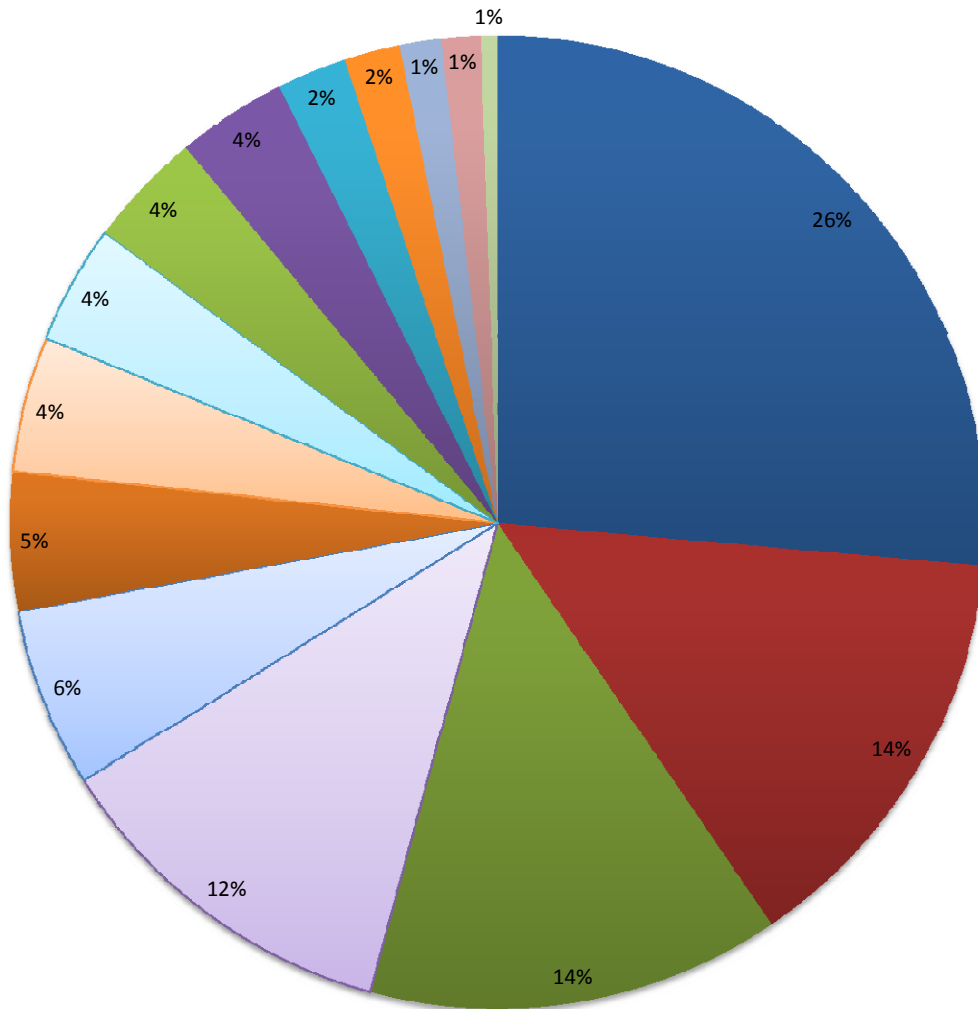
FY 08/09 SUMMARY BY TYPE OF OPERATION - Gross Receipts *



- Restaurants and Catering - \$29,439,796
- Lodging, including Tent Cabins and Trailer Rentals - \$17,878,587
- Retail Sales and Gifts - \$14,165,997
- Marina Operations - \$5,357,471
- Off-Highway Vehicle Services - \$5,279,387
- Golf Courses - \$3,707,800
- Miscellaneous Sales and Services - \$2,586,377
- Theatre Arts Facilities - \$2,462,673
- Aquatic Sports and Services - \$2,225,916
- Camp Stores - \$2,050,724
- Snackbars, Beachstands and Mobile Food Services - \$1,573,765
- Park Fees and Annual Pass Sales - \$1,140,623
- Equestrian Activities - \$1,070,604
- Parking Lot Management - \$748,753

* \$89,724,473 includes concession contracts and operating agreements

FY 08/09 SUMMARY BY TYPE OF OPERATION - Rent to State*



- Restaurants and Catering - \$3,833,207
- Facility Improvements - \$2,049,126
- Retail Sales and Gifts - \$1,992,928
- Lodging, including Tent Cabins and Trailer Rentals - \$1,728,802
- Park Fees and Annual Pass Sales - \$872,487
- Miscellaneous Sales and Services - \$668,329
- Golf Courses - \$651,506
- Marina Operations - \$572,800
- Parking Lot Management - \$558,008
- Aquatic Sports and Services - \$530,575
- Off-Highway Vehicle Services - \$336,528
- Camp Stores - \$268,553
- Theatre Arts Facilities - \$199,963
- Snackbars, Beachstands and Mobile Food Services - \$189,056
- Equestrian Activities - \$78,646

* \$14,530,514 includes concession contracts , operating agreements and facility improvements

Section B Concession Contract Revenue Statement



Old Town San Diego SHP – Theater Restoration

Section B presents a comparative analysis of concession businesses, including non-profit concessions, that operated in California State Parks during fiscal years 2007/08 and 2008/09. The information is presented in alphabetical order by park unit. Revenue figures include gross receipts and rental payments as reported by concessionaires. Figures may include park fees/pass sales where the concessionaire has such responsibility. The section also references park facility improvements funded by concessionaires.

In most cases, contract terms include a provision to increase minimum annual rent based on the Consumer Price Index (CPI) during the term of the contract. Rental terms may also include penalties for late payments. Such terms may create variations between gross receipts and rental information.

CONCESSION CONTRACTS AND REVENUE STATEMENT

Fiscal Years 2007/08 and 2008/09

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
Park Unit: Andrew Molera SP		District	Monterey District		
Molera Horseback Tours of Big Sur	5/6/2003	\$2000/month or 12% of gross receipts, whichever is greater, during seasonal months of operation. Rent abatement for Big Sur fire in 2008.	Fiscal Year	07-08	08-09
Horseback riding tours	5/6/2013		RECEIPTS	\$208,729	\$163,680
	In Term		RENT	\$17,519	\$9,021
			FACILITIES		\$0
Ventana Wildlife Society	1/1/2007	Develop, organize and operate an environmental education and research center.	Fiscal Year	07-08	08-09
Wildlife Sanctuary	12/31/2012		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
			FACILITIES		\$0
Park Unit: Angel Island SP		District	Marin District		
Alcatraz Cruises, LLC	4/1/2007	15% of gross receipts collected for Angel Island portion of tour, \$1.00 per bicycle, and 2% for dock maintenance, for each month of operation, plus collection of day use fees.	Fiscal Year	07-08	08-09
Alcatraz/Angel Island tours & ferry service	3/31/2008		RECEIPTS	\$365,426	\$366,205
	Month to Month		RENT	\$117,280	\$117,292
			FACILITIES	\$5,839	\$6,523
Blue and Gold Ferry Service	6/1/1999	15% of monthly gross receipts for rent, 2% for dock maintenance, plus collection of day use fees.	Fiscal Year	07-08	08-09
Ferry service from San Francisco	5/31/2009		RECEIPTS	\$455,284	\$420,191
	In Term		RENT	\$151,823	\$140,397
			FACILITIES	\$7,140	\$6,583

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Milton McDonogh Tiburon Ferry Service	1/1/1992 12/31/1993 Month to Month	9% of first \$21,000/month, plus 11% of all fare receipts over \$21,000/month, plus collection of day use fees. Contract negotiations pending.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$794,995 \$211,739 \$0	08-09 \$806,916 \$215,227 \$0
Urban Park Concessionaires Café, tours, retail and rental	9/1/1989 8/31/2009 In Term	2% of gross receipts up to \$150,000, 3% next \$100,000; 5% of next \$250,000; 7.5% of next \$250,000; plus 10% over \$750,000 of gross receipts; audio tours 5% up to \$100,000 and 10% over; tram tours 5% up to \$250,000 and 10% over; and 10% bike rentals.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$1,321,555 \$89,292 \$0	08-09 \$1,202,986 \$79,564 \$0
Park Unit: Anza-Borrego Desert SP		District	Colorado Desert District		
California Overland Off road vehicle tours	4/1/2005 3/31/2007 Month to Month	\$1,000/year or 10% of all gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$69,033 \$6,903 \$0	08-09 \$75,156 \$7,516 \$0
Park Unit: Armstrong Redwoods SNR		District	Russian River District		
Armstrong Woods Pack Station Horseback riding tours	9/1/1996 8/31/2006 Month to Month	5% of first \$30,000 of annual gross receipts, plus 7% of annual gross receipts over \$30,000.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$63,272 \$3,892 \$0	08-09 \$45,728 \$2,784 \$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Asilomar SB		District Monterey District		
Delaware North Parks Services at Asilomar	6/1/1997	\$1,000,000/year or 8.61% of gross receipts up to \$14.93 million, plus 25% of gross receipts over \$14.93 million, whichever is greater; 5% of gross receipts for facility improvements; \$486,000/year for DPR operational support. New contract award pending.	Fiscal Year	07-08 08-09
Asilomar Conference Grounds	5/31/2007		RECEIPTS	\$21,252,182 \$20,793,672
	Month to Month		RENT	\$2,079,890 \$1,903,982
			FACILITIES	\$1,060,947 \$1,039,682
Park Unit: Auburn SRA		District Gold Fields District		
American River Concession Outfitters	3/1/2009	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants. Rents reported for 39 different concession contracts.	Fiscal Year	07-08 08-09
Whitewater rafting & hiking	12/31/2009		RECEIPTS	\$0 \$0
	In Term		RENT	\$238,576 \$257,325
			FACILITIES	\$0
Auburn Boat Club	1/1/2007	\$50/month or 10% of gross receipts excluding gasoline sales, whichever is greater.	Fiscal Year	07-08 08-09
Slip and mooring rental	9/30/2008		RECEIPTS	\$12,283 \$11,967
	In Term		RENT	\$1,356 \$1,339
			FACILITIES	\$0
Hotshots, Imaging Inc.	5/1/2005	\$50/month or 5% of gross receipts, whichever is greater.	Fiscal Year	07-08 08-09
Photography	9/30/2005		RECEIPTS	\$27,194
	Month to Month		RENT	\$1,350
			FACILITIES	\$0
P.S. Photos	5/1/2005	\$25/month or 5% of gross receipts, whichever amount is greater.	Fiscal Year	07-08 08-09
Photography service	8/31/2005		RECEIPTS	\$9,185 \$3,943
	Month to Month		RENT	\$37 \$141
			FACILITIES	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Rafter's Toe Raft towing service	5/1/2005 9/30/2005 Month to Month	\$100/month or 5% of gross receipts, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$24,934 \$1,247 \$0	08-09 \$24,031 \$1,306 \$0
Park Unit: Benbow Lake SRA		District North Coast Redwoods District			
Benbow Lake Yacht Club Boat & bicycle rentals	6/15/2005 9/15/2007 Terminated	10% of monthly gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$19,399 \$1,940 \$0	08-09 \$0 \$0 \$0
Park Unit: Big Basin Redwoods SP		District Santa Cruz District			
Urban Park Concessionaires Campstore, gift shop, tent cabins	1/1/1986 12/31/1998 Terminated	\$12,000/year or 12.5% gross receipts up to \$200,000 plus 15% over \$200,000, plus \$16/night tent cabin, plus 13% gross receipts for pay showers, whichever is greater. \$2/tent cabin/night for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$227,070 \$66,994 \$0	08-09 \$0 \$0 \$0
Urban Park Concessionaires Campstore, gift shop, tent cabins	10/1/2007 9/30/2017 In Term	\$5,000/month or 16.5% monthly gross receipts, whichever is greater, plus minimum \$218,000 capital investment.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$429,132 \$79,346 \$218,000	08-09 \$807,953 \$141,967 \$0
Park Unit: Bolsa Chica SB		District Orange Coast District			
Bolsa Chica Beach Concession Group Beach stands	1/1/2003 12/31/2008 Assignment	\$20,000/year or 12.5% of gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts. Assigned to Playland Concessions 7/1/09.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$113,383 \$26,865 \$0	08-09 \$114,702 \$21,002 \$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
Playland Concessions Inc. dba Wheel Fun	1/1/2003	\$20,000/year or 12.5% of annual gross receipts, whichever is greater. Contract assigned from Bolsa Chica Concessions Group.	Fiscal Year	07-08	08-09
Beach Stands Bolsa Chica SB	12/31/2013		RECEIPTS		\$0
	In Term		RENT		\$0
			FACILITIES		\$0
Park Unit: Bothe-Napa Valley SP		District Diablo Vista District			
Triple Creek Horse Outfit	7/1/2003	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	Fiscal Year	07-08	08-09
Horseback riding	6/30/2008		RECEIPTS	\$61,375	\$42,550
	In Term		RENT	\$7,015	\$4,896
			FACILITIES		\$0
Park Unit: California Citrus SHP		District Inland Empire District			
California Citrus Heritage Mngmt. Corp.	11/1/1992	Development, operation and maintenance of citrus grove and facilities for the use, education and benefit of the general public.	Fiscal Year	07-08	08-09
Manage citrus groves	10/31/2012		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
			FACILITIES		\$0
Park Unit: Candlestick Point SRA		District Diablo Vista District			
City Park of San Francisco	1/1/1993	92% of gross receipts.	Fiscal Year	07-08	08-09
Event parking	12/31/1997		RECEIPTS	\$444,441	\$593,487
	Month to Month		RENT	\$408,795	\$546,008
			FACILITIES		\$0
Park Unit: Cardiff SB		District San Diego Coast District			
Babe's at the Beach	3/1/2008	\$2400/year or 15% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Snackbar, beachstand	2/28/2010		RECEIPTS	\$606	\$5,786
	In Term		RENT	\$99	\$802
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Espresso by the Sea Mobile coffee cart	10/1/2007 9/30/2009 In Term	\$2,400/year or 15% of gross receipts, whichever is greater. Seasonal and weekend operation.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$8,894 \$1,335 \$0	08-09 \$12,348 \$1,852 \$0
Park Unit: Carlsbad SB		District San Diego Coast District			
Carlsbad Paddle Sports Kayak Instruction	9/4/2008 9/3/2009 In Term	10% of monthly gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$0 \$0	08-09 \$600 \$61 \$0
JP's Surf Camp Surf school	10/1/2006 9/30/2007 Terminated	\$1,500/year or 15% of gross receipts, whichever is greater, during the months of June, July and August. All other months 15% of gross receipts only.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$2,183 \$327 \$0	08-09 \$0 \$0 \$0
So Cal Surf Lessons Surf and beach recreation lessons	6/1/2009 5/31/2014 In Term	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$0 \$0	08-09 \$2,558 \$307 \$0
Park Unit: Carmel River SB		District Monterey District			
Serendipity Farms Demonstration organic farm	2/1/2008 1/31/2013 In Term	5% of gross receipts in Year 1; \$5,000 or 10% of gross receipts, whichever is greater, subsequent years.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$0 \$0	08-09 \$0 \$0 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Carnegie SVRA		District Twin Cities District			
Motomart at Carnegie	10/1/1991	\$800/month or 5% of monthly gross receipts, whichever is greater. New contract award pending.	Fiscal Year	07-08	08-09
OHV parts and supply store	9/30/1996		RECEIPTS	\$1,151,894	\$873,677
	Month to Month		RENT	\$56,513	\$43,684
			FACILITIES		\$0
Park Unit: China Camp SP		District Marin District			
Frank Quan	3/1/1999	\$600/year or 10% of annual gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Historic Village operations	2/28/2009		RECEIPTS	\$14,411	\$14,497
	Month to Month		RENT	\$1,485	\$1,450
			FACILITIES		\$0
Park Unit: Clear Lake SP		District Northern Buttes District			
Recreation Resource Management	6/1/2005	8% of gross receipts.	Fiscal Year	07-08	08-09
Clear Lake camp store, marina and cabins	1/31/2007		RECEIPTS	\$61,474	\$88,478
	Month to Month		RENT	\$4,918	\$7,078
			FACILITIES		\$0
Park Unit: Columbia SHP		District Central Valley District			
A. deCosmos Daguerrean Studio	6/1/1991	\$200/month or 4% of monthly gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Daguerrotype Photo Studio	5/31/1995		RECEIPTS	\$92,504	\$14,172
	Terminated		RENT	\$3,969	\$567
			FACILITIES		\$0
A. deCosmos Daguerrean Studio	8/1/2008	\$5000/year or 5% of annual gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Daguerrean Photo Studio	7/31/2018		RECEIPTS		\$74,128
	In Term		RENT		\$3,182
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Brown's Coffee & Sweets Brown's Coffee & Sweet Shop	4/1/2005 12/31/2006 Month to Month	\$8,750/year or 7% of gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$202,557 \$15,304 \$0	08-09 \$206,368 \$14,935 \$0
Columbia Candle & Soap Works Candle & soap shop	6/1/1997 5/31/1999 Month to Month	\$200/month or 3% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$198,272 \$5,948 \$0	08-09 \$179,016 \$5,370 \$0
Columbia Candy Kitchen Candy store	11/1/2005 10/31/2015 In Term	\$27,600/year or 5% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$703,621 \$36,105 \$0	08-09 \$669,878 \$34,688 \$0
Columbia City Hotels LLC City & Fallon Hotels Complexes	2/1/2002 1/31/2004 Terminated	\$2,000/month or 2.5% of gross receipts up to \$100,000, and 3% of gross receipts over \$100,000. \$5,000/year for conservation of historic objects, 2% of gross receipts for maintenance; \$30,000/year rent abatement for marketing.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$909,414 \$23,541 \$32,678	08-09 \$778,576 \$23,202 \$10,026
Columbia City Hotels LLC Jenny Lind Restaurant (formerly Columbia House)	5/1/2008 5/31/2008 Terminated	\$787/month or 3.8% of gross receipts, whichever is greater; 1% of gross receipts for maintenance. Rent abatement for up to \$30,000 for facility improvements to commence operation.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$54,823 \$0 \$1,371	08-09 \$120,103 \$2,824 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Columbia House Restaurant Restaurant	5/1/1998 4/30/2008 Terminated	\$10,000/year or 4% of annual gross receipts, whichever is greater. Plus 1% of annual gross receipts for maintenance. Contract terminated January 2008.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$102,810 \$3,907 \$963	08-09 \$0 \$0 \$0
Columbia Mercantile General store	7/1/1998 6/30/2000 Month to Month	\$500/month or 4% of monthly gross receipts, whichever is greater. New contract pending approval.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$415,852 \$16,634	08-09 \$426,546 \$17,062 \$0
Fancy Dry Goods and Clothing Store Dry goods & clothing store	4/1/2002 3/31/2012 In Term	\$5,000/year or 7% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$100,225 \$7,016	08-09 \$78,685 \$5,466 \$0
Floyd Oydegaard Columbia Bookseller's and Stationary	8/1/2000 7/31/2010 In Term	\$150/month or 1.5% of gross receipts during contract years 1 through 3. \$200/month or 3% of gross receipts during contract years 4 through 10. FY 2006/07 rent abatement for facility improvements/repairs.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$55,453 \$3,010	08-09 \$49,456 \$2,802 \$0
J.C. Miller, Carpenter & Joiner Carpenter shop	8/1/1998 7/31/2008 In Term	\$150/month or 4% of monthly gross receipts, whichever is greater, plus 1% of annual gross receipts for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$22,865 \$1,819	08-09 \$4,314 \$450 \$0
Jack Douglass Saloon Food and beverages	6/1/2002 5/31/2012 In Term	\$300/month or 4% of monthly gross receipts, whichever is greater in years 1 and 2. Years 3 through 10 minimum monthly of \$600 or 6% of monthly gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$251,949 \$15,119	08-09 \$220,961 \$13,095 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
John & Jeanne Hand St. Charles Saloon	7/1/2001 6/30/2011 In Term	\$1,000/month or 8% of monthly gross receipts, whichever sum is greater.	Fiscal Year	07-08	08-09
			RECEIPTS	\$105,691	\$114,457
			RENT	\$11,047	\$12,831
			FACILITIES	\$1,057	\$392
Masons of California Use of meeting hall	6/1/1999 5/31/2049 In Term	\$1.00/year plus care and maintenance of the Masonic Temple and provision of interpretive exhibit for public benefit.	Fiscal Year	07-08	08-09
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0
Matelot Gulch Mining Mine tours & gold panning	7/1/2000 6/30/2010 In Term	\$12,000/year or 6% of annual gross receipts, whichever is greater. Percentage rental only Nov-March.	Fiscal Year	07-08	08-09
			RECEIPTS	\$236,468	\$202,998
			RENT	\$14,188	\$12,180
			FACILITIES		\$0
Native Sons of the Golden West Columbia parlor #258	6/1/2002 5/31/2007 Month to Month	\$1.00/year plus care and maintenance of Masonic Temple and provision of public interpretive exhibit.	Fiscal Year	07-08	08-09
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0
Parrott's Blacksmith Shop Blacksmith shop	7/1/1998 6/30/2008 In Term	3% of gross receipts.	Fiscal Year	07-08	08-09
			RECEIPTS	\$71,529	\$59,244
			RENT	\$2,333	\$2,128
			FACILITIES		\$0
Pioneer Emporium Gift Shop	6/1/1997 5/31/2007 Month to Month	\$850/month or 7% of monthly gross receipts, whichever is greater, plus 1% of monthly gross receipts for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$79,359	\$82,688
			RENT	\$9,385	\$10,006
			FACILITIES	\$907	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Quartz Mountaine Carriage Co. Stage rides & horseback tours	7/1/1999 6/30/2009 In Term	8.025% of monthly gross receipts. Assigned from A.N. Fisher & Co. effective 10/8/2006.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$155,246 \$7,493 \$0	08-09 \$154,833 \$12,425 \$0
Towle & Leavitt Historic Retail Shop Gift Shop	2/1/2006 1/31/2011 In Term	\$14,000/year or 7% of annual gross receipts up to \$200,000, plus 8% of annual gross receipts over \$200,000, whichever sum is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$152,592 \$13,129 \$0	08-09 \$152,257 \$10,658 \$0
University of the Pacific, Dentistry Interpretive dental exhibit	4/1/1998 3/31/2008 Month to Month	Care and maintenance of an interpretive dental office display for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$0 \$0	08-09 \$0 \$0 \$0
Park Unit: Crystal Cove SP			District Orange Coast District		
Crystal Cove Alliance Historic District lodging, restaurants & catering	5/1/2006 3/30/2026 In Term	\$50,000/year or 2.1 % of gross receipts, whichever is greater for restaurants, catering, rentals, cottages and tram tickets; plus 12% of gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$6,871,739 \$144,304 \$1,505,973	08-09 \$7,163,629 \$150,436 \$859,636
Park Unit: D.L. Bliss SP			District Sierra District		
Tahoe Adventure Company Hiking, biking, skiing tours	1/1/2006 12/31/2006 Terminated	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in multiple Sierra District units.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$1,050 \$792 \$0	08-09 \$1,330 \$245 \$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
	Contract Status				
Tahoe Adventure Company	1/1/2009	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	Fiscal Year	07-08	08-09
Hiking, biking and kayaking	12/31/2013		RECEIPTS		\$570
	In Term		RENT		\$307
			FACILITIES		\$0
Park Unit: Delta Sector		District	Gold Fields District		
Locke Foundation	5/1/2008	\$250/year or 5% monthly gross receipts, whichever is greater, for sale of interpretive materials; and provide interpretive tours.	Fiscal Year	07-08	08-09
Locke Boarding House	4/30/2013		RECEIPTS	\$0	\$3,008
	In Term		RENT	\$0	\$150
			FACILITIES		\$0
Park Unit: Doheny SB		District	Orange Coast District		
Wheel Fun Rentals	5/1/2007	\$65,000/year or 18% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Beach stand and rentals	4/30/2017		RECEIPTS	\$514,280	\$455,232
	In Term		RENT	\$92,570	\$81,940
			FACILITIES		\$0
Park Unit: Donner Memorial SP		District	Sierra District		
Donner Lake Water Sports	6/1/1999	11% of first \$50,000 of annual gross receipts, and 15% of gross receipts over \$50,000.	Fiscal Year	07-08	08-09
Personal watercraft rental	11/15/1999		RECEIPTS	\$84,745	\$0
	Terminated		RENT	\$11,043	\$0
			FACILITIES		\$0
Donner Lake Water Sports	4/1/2008	\$10,000/year or 11% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Water craft and beach rentals	3/31/2013		RECEIPTS	\$7,925	\$87,980
	In Term		RENT	\$872	\$9,924
			FACILITIES		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit: El Capitan SB		District Channel Coast District			
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	Fiscal Year	07-08	08-09
Beach stores at Gaviota, El Capitan and Refugio	3/31/2018		RECEIPTS	\$0	\$81,138
	In Term		RENT	\$0	\$9,737
			FACILITIES		\$0
El-Re-Ga Beach Stores	6/1/1995	11.5% of gross receipts.	Fiscal Year	07-08	08-09
El-Re-Ga Beach Stores	5/31/2005		RECEIPTS	\$99,378	\$0
	Terminated		RENT	\$11,428	\$0
			FACILITIES		\$0
Park Unit: Emerald Bay SP		District Sierra District			
Kayak Tahoe	7/1/2006	\$1000/year or 10% of first \$50,000 in gross receipts plus 15% over \$50,000, whichever is greater.	Fiscal Year	07-08	08-09
Guided kayak tours	6/30/2011		RECEIPTS	\$25,118	\$21,004
	In Term		RENT	\$2,512	\$2,978
			FACILITIES		\$0
Park Unit: Folsom Lake SRA		District Gold Fields District			
Adventure Sports	4/1/2005	10% of gross receipts.	Fiscal Year	07-08	08-09
Canoe and kayak rental	3/31/2006		RECEIPTS	\$34,429	\$44,686
	Month to Month		RENT	\$3,443	\$4,469
			FACILITIES		\$0
Big Chill Ice Cream Float	4/1/2005	\$100/month or 10% of gross receipts whichever is greater, during the months of operation (Memorial Day through Labor Day Weekend).	Fiscal Year	07-08	08-09
Floating food concession	3/31/2006		RECEIPTS	\$5,318	\$5,401
	Month to Month		RENT	\$532	\$540
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
California Canoe and Kayak Canoe and kayak rentals	4/1/2005 3/31/2006 Month to Month	10% of gross receipts.	Fiscal Year	07-08	08-09
			RECEIPTS	\$12,020	\$18,488
			RENT	\$1,201	\$1,849
			FACILITIES		\$0
Christensen Enterprises, Inc Folsom Lake Marina	1/1/1984 12/31/2007 Month to Month	11% of annual gross receipts excluding gate receipts, plus 11% of the first \$100,000 of gate receipts and 50% over \$100,000; plus \$.02/gallon on petroleum products.	Fiscal Year	07-08	08-09
			RECEIPTS	\$1,060,032	\$1,052,993
			RENT	\$198,239	\$190,108
			FACILITIES		\$0
Current Adventures Kayak classes & tours	5/1/2005 4/30/2006 Month to Month	10% of gross receipts.	Fiscal Year	07-08	08-09
			RECEIPTS	\$17,514	\$9,163
			RENT	\$1,751	\$916
			FACILITIES		\$0
Folsom Lake Boat Rental Ski boat rental	8/1/2004 12/31/2005 Month to Month	\$4,500/year or 12% of monthly gross receipts, whichever amount is greater.	Fiscal Year	07-08	08-09
			RECEIPTS	\$24,100	\$22,263
			RENT	\$2,892	\$2,048
			FACILITIES		\$0
Granite Bay Food Service Mobile food service	4/1/2007 4/30/2007 Month to Month	\$330/month or 12% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
			RECEIPTS	\$19,846	\$19,935
			RENT	\$2,381	\$2,392
			FACILITIES		\$0
Granite Bay Rentals, Inc. Personal watercraft rentals	6/18/2004 12/31/2004 Month to Month	\$5000/year or 16% of monthly gross receipts, whichever is greater. Name change from Twin City Motorsports.	Fiscal Year	07-08	08-09
			RECEIPTS	\$16,303	\$17,622
			RENT	\$2,608	\$2,819
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Launch Wakeboarding School	3/1/2005	10% of gross receipts.	Fiscal Year	07-08	08-09
Wakeboarding lessons	2/28/2006		RECEIPTS	\$8,535	\$0
	Month to Month		RENT	\$854	\$0
			FACILITIES		\$0
Mobile Boat Service	1/1/2005	5% of gross receipts.	Fiscal Year	07-08	08-09
Boat towing service	12/31/2005		RECEIPTS	\$23,426	\$15,956
	Month to Month		RENT	\$2,243	\$1,583
			FACILITIES		\$0
Papi's Kitchen	12/1/2007	\$7,500/year or 10% of monthly gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Beach stand	12/31/2007		RECEIPTS	\$1,915	\$15,685
	Month to Month		RENT	\$191	\$1,568
			FACILITIES		\$0
Shadow Glen Riding Stables	8/1/2003	\$6,000/year or 4% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Boarding stables/horse rentals	7/31/2005		RECEIPTS	\$144,003	\$152,087
	Month to Month		RENT	\$6,019	\$6,534
			FACILITIES		\$0
Total Body Fitness	5/1/2005	10% of gross receipts.	Fiscal Year	07-08	08-09
Fitness program	4/30/2006		RECEIPTS	\$12,679	\$8,920
	Month to Month		RENT	\$1,268	\$892
			FACILITIES		\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Fremont Peak SP		District Monterey District		
Fremont Peak Observatory	5/1/2004	10% of gross receipts over \$10,000; management and maintenance of the facilities, provision of a telescope and presentation of astronomy programs to the public.	Fiscal Year	07-08 08-09
Observatory	4/30/2009		RECEIPTS	\$0 \$0
	Month to Month		RENT	\$0 \$0
			FACILITIES	\$0
Park Unit: Gaviota SP		District Channel Coast District		
California Camp Stores	4/1/2008	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	Fiscal Year	07-08 08-09
Beach store	3/31/2018		RECEIPTS	\$0 \$49,660
	In Term		RENT	\$0 \$5,959
			FACILITIES	\$0
El-Re-Ga Beach Stores	6/1/1995	11.5% of gross receipts.	Fiscal Year	07-08 08-09
El-Re-Ga Beach Stores	5/31/2005		RECEIPTS	\$49,191 \$0
	Terminated		RENT	\$5,657 \$0
			FACILITIES	\$0
Park Unit: Hearst San Simeon SHM		District San Luis Obispo Coast District		
ARAMARK Sports & Entertainment	4/1/2004	\$1,000,000/year or percentage of gross receipts as follows: 10% for dining; 15% for catering; 20% for museum & garden shop sales; 25% for gift shop sales; whichever amount is greater.	Fiscal Year	07-08 08-09
Restaurant, catering & retail services	3/31/2019		RECEIPTS	\$5,299,696 \$5,229,751
	In Term		RENT	\$1,093,652 \$1,366,562
			FACILITIES	\$0
Destination Cinema, Inc.	8/18/1996	\$10,000/month or 8% of first \$250,000 of gross receipts, plus 10% over \$250,000; 2% of gross receipts for advertising; and 2% of gross receipts for facility maintenance.	Fiscal Year	07-08 08-09
IMAX theater	8/17/2016		RECEIPTS	\$2,290,694 \$2,254,624
	In Term		RENT	\$203,838 \$193,352
			FACILITIES	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
Hearst Ranch Beef	4/11/2007	\$225/month or 5% of food products and 30% of non-interpretive merchandise sales, whichever is greater. Rental abatement of 15% of sales for facility improvements up to \$120,000.	Fiscal Year	07-08	08-09
Hearst Ranch beef sales	4/10/2009		RECEIPTS	\$212,395	\$208,604
	In Term		RENT	\$22,193	\$21,267
			FACILITIES		\$0
Park Unit: Hearst San Simeon SP		District San Luis Obispo Coast District			
Sea For Yourself Kayak Tours	10/1/2004	\$100/month or 10% of first \$50,000 of annual gross receipts and 15% of gross receipts in excess of \$50,000, whichever total amount is greater.	Fiscal Year	07-08	08-09
Kayak tours	9/30/2009		RECEIPTS	\$37,298	\$30,435
	In Term		RENT	\$3,807	\$3,422
			FACILITIES		\$0
Park Unit: Henry Cowell Redwoods SP		District Santa Cruz District			
Mountain Parks Foundation	6/1/2008	\$1000/year or 5% of gross receipts whichever is greater; increase to \$1,500/year or 7.5% gross receipts in contract year two; 90% of pass sales.	Fiscal Year	07-08	08-09
Henry Cowell Park Store	5/31/2010		RECEIPTS	\$29,113	\$233,752
	In Term		RENT	\$4,567	\$32,338
			FACILITIES		\$0
Park Unit: Hollister Hills SVRA		District Hollister Hills District			
Faultline Powersports, Inc.	8/1/1997	7.5% of gross receipts.	Fiscal Year	07-08	08-09
OHV parts and supply store, snacks	7/31/2007		RECEIPTS	\$636,080	\$619,773
	Month to Month		RENT	\$47,706	\$46,483
			FACILITIES		\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Hungry Valley SVRA		District Hungry Valley District		
Big Trax, LLC	7/1/2004	\$1,000/year or 12% of the first \$250,000 of all gross receipts, including royalties, whichever is greater and 12% of all annual gross receipts including royalties in excess of \$250,000.	Fiscal Year	07-08
Motocross events at Quail Canyon	6/30/2009		RECEIPTS	\$303,269
	Terminated		RENT	\$34,937
			FACILITIES	\$0
Park Unit: Huntington SB		District Orange Coast District		
Wheel Fun Rentals	8/1/1998	\$15,000/year or 18% of gross receipts, whichever is greater; and 1.5% for facility maintenance.	Fiscal Year	07-08
Beach stand and equipment rentals	7/31/2008		RECEIPTS	\$274,343
	Terminated		RENT	\$49,382
			FACILITIES	\$4,110
				\$0
Park Unit: Indio Hills Palms		District Colorado Desert District		
Covered Wagon Tours	4/1/2007	\$200/month or 5% of gross receipts, whichever is greater.	Fiscal Year	07-08
Wagon tours	3/30/2012		RECEIPTS	\$51,984
	In Term		RENT	\$1,400
			FACILITIES	\$0
Park Unit: Jack London SHP		District Diablo Vista District		
Triple Creek Horse Outfit	7/1/2003	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	Fiscal Year	07-08
Horseback riding	6/30/2008		RECEIPTS	\$14,100
	In Term		RENT	\$1,552
			FACILITIES	\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Lake Oroville SRA		District Northern Buttes District		
Big Valley Divers, Inc	4/29/2004	7.5% of monthly gross receipts. Formerly Sierra View Dive.	Fiscal Year	07-08 08-09
Boat hull cleaning & salvage	4/28/2009		RECEIPTS	\$11,434 \$2,967
	In Term		RENT	\$864 \$372
			FACILITIES	\$0
Emerald Bay Custom Houseboats, Inc.	6/1/2009	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08 08-09
Boat hauling service	5/31/2011		RECEIPTS	\$10,200
	In Term		RENT	\$1,020
			FACILITIES	\$0
Funtime-Fulltime	12/2/1969	3% of first \$300,000 in gross receipts, plus 6% of next \$300,000, plus 12% up to \$1.6 million and 15% over; plus 2 cents/gallon on first 50,000 gallons of fuel and 2.5 cents next 50,000, plus 3 cents above 100,000 gallons.	Fiscal Year	07-08 08-09
Bidwell Marina	12/1/2009		RECEIPTS	\$3,208,325 \$2,490,366
	In Term		RENT	\$327,684 \$266,836
			FACILITIES	\$0
Lake Oroville Marina, LLC	7/22/1969	\$600/year or 7.5% of gross receipts for first \$50,000 and 1.1 cent per gallon of fuel, plus 8.5% of receipts to \$150,000 and 1.25 cents per gallon of fuel; plus 9% of receipts over \$150,000.	Fiscal Year	07-08 08-09
Lime Saddle Marina	7/1/1989		RECEIPTS	\$721,094 \$0
	Terminated		RENT	\$65,436 \$0
			FACILITIES	\$0
Lake Oroville Marina, LLC	10/1/2007	\$145,000/year or 7.5% of first \$500,000 in gross receipts plus 10% over \$500,000, whichever is greater; plus 2% of fuel sales.	Fiscal Year	07-08 08-09
Lime Saddle Marina	9/30/2037		RECEIPTS	\$434,804 \$802,256
	In Term		RENT	\$32,392 \$149,669
			FACILITIES	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
North State Diving Boat hull cleaning	7/1/2008 4/30/2009 Month to Month	10% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 	08-09 \$0 \$0 \$0
Shasta Marine Transport, LLC Boat hauling service	6/1/2009 5/31/2011 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 	08-09 \$2,150 \$215 \$0
T. Parks Marine Boat hauling service	6/1/2009 5/31/2011 In Term	\$500/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 	08-09 \$8,760 \$876 \$0
Park Unit: Lake Perris SRA			District Inland Empire District		
Phil Edmondson Equestrian tours & hayrides	3/1/2007 2/28/2009 In Term	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$35,715 \$3,572 	08-09 \$13,475 \$1,348 \$0
Pyramid Enterprises, Inc. Lake Perris Marina	6/15/1976 6/14/2001 Month to Month	\$7,200/year or 6% of gross receipts, whichever is greater, and 2 cents per gallon for fuel sales.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$357,879 \$18,973 	08-09 \$399,689 \$27,797 \$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
Park Unit: Lake Valley SRA		District Sierra District			
American Golf Corporation	4/1/1989	\$3,000/month or 29% of gross golfing fee receipts, plus 10% of monthly food and beverage, retail merchandise and winter sports activity receipts, plus 5% of gross receipts for facility improvements.	Fiscal Year	07-08	08-09
Lake Tahoe golf course & restaurant	3/31/2009		RECEIPTS	\$2,456,403	\$2,220,549
	In Term		RENT	\$604,214	\$544,352
			FACILITIES		\$0
Park Unit: Leo Carrillo SP		District Angeles District			
Anthony and Annette Minicucci	4/1/2006	\$20,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Leo Carrillo camp store	3/31/2016		RECEIPTS	\$277,128	\$286,268
	In Term		RENT	\$27,719	\$28,627
			FACILITIES		\$0
Argentine Plumbing	11/1/1990	20% of gross receipts.	Fiscal Year	07-08	08-09
Pay showers	10/31/1991		RECEIPTS	\$22,895	\$4,365
	Month to Month		RENT	\$4,579	\$873
			FACILITIES		\$0
Park Unit: MacKerricher SP		District Mendocino District			
Mendocino Area Park Assoc. (M.A.P.A.)	9/6/1998	20% of gross receipts.	Fiscal Year	07-08	08-09
Pay showers	9/5/1999		RECEIPTS	\$27,766	\$23,881
	Month to Month		RENT	\$5,553	\$4,776
			FACILITIES		\$0
Pacific Environmental Education	9/5/1996	\$1.75/night per student. Concession operates March - May and Sept - October only.	Fiscal Year	07-08	08-09
Outdoor education camp	9/4/1997		RECEIPTS	\$5,814	\$3,229
	Month to Month		RENT	\$8,008	\$6,173
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Ricochet Ridge Ranch	3/1/1994	5% of first \$35,000 of annual gross receipts, plus 7% of annual gross receipts over \$35,000. Month to Month	Fiscal Year	07-08	08-09
Guided horseback tours	2/28/1995		RECEIPTS	\$207,353	\$190,797
			RENT	\$14,041	\$12,660
			FACILITIES		\$0
Park Unit: Malibu Creek SP		District	Angeles District		
Argentine Plumbing	11/1/1990	20% of gross receipts. Month to Month	Fiscal Year	07-08	08-09
Pay showers	10/31/1991		RECEIPTS	\$6,222	\$1,273
			RENT	\$1,244	\$255
			FACILITIES		\$0
Park Unit: Malibu Lagoon SB		District	Angeles District		
Malibu Pier Partners, LLC	8/1/2005	\$250,000/year or percentage of gross receipts as follows: 7% on premises food/beverages, 10% take-out food/beverage; 10% retail sales; 15% off-premises catering and sales; 3% boat tours/fishing; \$12,000 for parking lot. Rent funds capital improvements.	Fiscal Year	07-08	08-09
Restaurant, retail & boat tours	7/31/2025		RECEIPTS	\$457,094	\$3,105,412
	In Term		RENT	\$23,182	\$421,946
			FACILITIES		\$0
Park Unit: Manresa SB		District	Santa Cruz District		
Anderson Family Surf Camp	6/1/2004	\$750/year or 12% of gross receipts, whichever is greater. Terminated	Fiscal Year	07-08	08-09
Surf school	5/31/2009		RECEIPTS	\$6,075	\$2,665
			RENT	\$729	\$320
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Club Ed	6/1/2004	\$8,000/year or 12% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Overnight surf camp	5/31/2009		RECEIPTS	\$247,138	\$122,029
	In Term		RENT	\$29,657	\$14,643
			FACILITIES		\$0
Park Unit: Marshall Gold Discovery SHP		District	Gold Fields District		
American River Conservancy	2/1/1999	\$150/month or 7% of gross receipts for use as an interpretive center in the historic Kane House.	Fiscal Year	07-08	08-09
Interpretive programs and retail sales	1/31/2009		RECEIPTS	\$14,602	\$18,104
	In Term		RENT	\$1,688	\$2,169
			FACILITIES		\$0
Argonaut Refreshment Saloon	3/1/1999	\$50/month or 7% of gross receipts, whichever amount is greater.	Fiscal Year	07-08	08-09
Argonaut Refreshment Saloon	2/28/2009		RECEIPTS	\$72,762	\$58,561
	In Term		RENT	\$5,158	\$4,175
			FACILITIES		\$0
Fritz and Margaret Erhardt	5/1/2007	5% of annual gross receipts in year 1; year 2 - \$3,750/year or 7.5% of annual gross receipts, whichever sum is greater.	Fiscal Year	07-08	08-09
Erhardt's Dry Goods store	4/30/2009		RECEIPTS	\$17,233	\$8,109
	Terminated		RENT	\$968	\$2,812
			FACILITIES		\$0
Fritz and Margaret Erhardt	4/1/2005	\$8,500/year or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Berkearts Gun Shop and Programs	3/31/2009		RECEIPTS	\$158,516	\$143,116
	In Term		RENT	\$18,702	\$17,518
			FACILITIES		\$0
Gold Discovery Park Association	11/1/2006	\$500/year or 5% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Food & beverage Sales	10/31/2007		RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
	Contract Status				
Park Unit: McArthur-Burney Falls Memorial SP		District	Northern Buttes District		
Recreation Resource Management	6/1/2004	\$22,000/year or 6% of camp store and 14% of lodging gross receipts, whichever is greater; construct a new concession facility at a minimum cost of \$450,000.	Fiscal Year	07-08	08-09
Camp store and tent cabins	5/31/2024		RECEIPTS	\$491,440	\$528,580
	In Term		RENT	\$64,557	\$77,145
			FACILITIES		\$0
Park Unit: Mendocino Headlands SP		District	Mendocino District		
Mendocino Land Trust	7/14/1988	Operation, maintenance, and care of Hetder Field property.	Fiscal Year	07-08	08-09
Hetder Field Property	7/13/2008		RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
			FACILITIES		\$0
Park Unit: Millerton Lake SRA		District	Central Valley District		
CMS Toys	5/1/2003	\$150/month or 8% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Watercraft rental and camp store	9/30/2003		RECEIPTS	\$66,081	\$72,449
	Month to Month		RENT	\$5,286	\$5,796
			FACILITIES		\$0
Lake Millerton Marina, LLC	5/1/2003	\$40,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Lake Millerton marina	10/31/2007		RECEIPTS	\$475,945	\$389,014
	Month to Month		RENT	\$42,414	\$37,955
			FACILITIES		\$0
Park Unit: Mono Lake Tufa SNR		District	Sierra District		
Caldera Kayaks	11/1/2007	\$300/year or 5% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Kayak tours	10/31/2012		RECEIPTS	\$5,810	\$27,260
	In Term		RENT	\$291	\$1,363
			FACILITIES		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
	Contract Status				
Mono Lake Committee	6/1/2007	\$300/year or 5% of gross receipts, whichever is greater in years 1 and 2. In year 3 and thereafter: \$300/year or 7% of gross receipts.	Fiscal Year	07-08	08-09
Kayak and canoe tours	5/31/2012		RECEIPTS	\$11,820	\$7,042
	In Term		RENT	\$591	\$371
			FACILITIES		\$0
Park Unit: Monterey SHP		District Monterey District			
Jos Boston & Co.	10/1/2004	Interpretation and maintenance of facilities, grounds, and historic gardens for public benefit.	Fiscal Year	07-08	08-09
Boston Store/Picket Fence	9/30/2006		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
			FACILITIES		\$0
Junior League of Monterey Co	12/1/2000	Restoration, maintenance, operation and interpretation of the historic Old Whaling Station for public benefit. Minimum expenditure is \$5,000/year for maintenance and repairs.	Fiscal Year	07-08	08-09
Old Whaling Station	11/30/2010		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
			FACILITIES		\$0
Park Unit: Morro Bay SP		District San Luis Obispo Coast District			
Associated Pacific Constructors	10/1/1991	5% of monthly gross receipts up to \$12,000 and 7% over \$12,000 for food and beverage; 20% of gross receipts for marina operations paid to City of Morro Bay under separate Operating Agreement.	Fiscal Year	07-08	08-09
Marina & restaurant	9/30/1993		RECEIPTS	\$1,383,557	\$1,514,519
	Month to Month		RENT	\$75,830	\$80,702
			FACILITIES		\$0
Park Unit: Mount Diablo SP		District Diablo Vista District			
John Pereira	2/1/1994	\$14.50/Animal Unit Month (AUM) and interpretative program for public benefit.	Fiscal Year	07-08	08-09
Demonstration cattle ranch	11/30/1999		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Mount Tamalpais SP		District Marin District			
Dunlap Lands	5/1/2005	\$2,000/year or 2% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Hang-gliding lessons	4/30/2006		RECEIPTS	\$22,055	\$19,430
	Month to Month		RENT	\$4,000	\$2,000
			FACILITIES		\$0
Sharon Worlund/Snackstand	8/1/1997	\$2,500/year or 12% of gross receipts.	Fiscal Year	07-08	08-09
Snack stand	7/31/2007		RECEIPTS	\$17,269	\$0
	Terminated		RENT	\$2,071	\$0
			FACILITIES		\$0
Sharon Worlund/Snackstand	5/1/2008	\$2,500/year or 12% of gross receipts.	Fiscal Year	07-08	08-09
Surfers Grill Snack Stand	4/30/2013		RECEIPTS	\$4,546	\$20,153
	In Term		RENT	\$545	\$2,411
			FACILITIES		\$0
Park Unit: Oceano Dunes SVRA		District Oceano Dunes District			
Angello's ATV Rental	9/1/2003	\$500/month or 5% of \$500,000 in gross receipts, and 6.5% over \$500,000, whichever amount is greater.	Fiscal Year	07-08	08-09
ATV rentals	4/30/2005		RECEIPTS	\$403,711	\$426,484
	Month to Month		RENT	\$20,186	\$20,851
			FACILITIES		\$0
Arnie's ATV Rental	9/1/2003	\$500/month or 5% of first \$500,000 of gross receipts, and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Fiscal Year	07-08	08-09
ATV rentals	4/30/2005		RECEIPTS	\$628,239	\$524,162
	Month to Month		RENT	\$34,134	\$27,460
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
BJ's ATV Rental & Accessories Center ATV rentals	9/1/2003	\$500/month or 5% of first \$500,000 of gross receipts and 6.5% of gross receipts in excess of \$500,000, whichever amount is greater.	Fiscal Year	07-08	08-09
	4/30/2005		RECEIPTS	\$875,209	\$632,083
	Month to Month		RENT	\$52,790	\$34,610
			FACILITIES		\$0
LUV-2-CAMP Trailer rentals	7/1/2004	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
	5/31/2006		RECEIPTS	\$480,100	\$355,100
	Month to Month		RENT	\$38,405	\$28,428
			FACILITIES		\$0
Pacific Adventure Tours Off road vehicle tours	4/1/2005	\$500/month or 5% of the first \$500,000 gross receipts and 6.5% of gross receipts over \$500,000, whichever amount is greater.	Fiscal Year	07-08	08-09
	2/28/2007		RECEIPTS	\$107,854	\$60,400
	Month to Month		RENT	\$5,666	\$3,071
			FACILITIES		\$0
Pismo Beach Hummer Adventures Hummer Tours	4/1/2005	\$500/month or 5% of the first \$500,000 of annual gross receipts plus 6.5% of annual gross receipts over \$500,000, whichever is greater.	Fiscal Year	07-08	08-09
	2/28/2007		RECEIPTS	\$8,365	\$0
	Terminated		RENT	\$418	\$0
			FACILITIES		\$0
Steve's ATV Service, Inc. ATV rentals	9/1/2003	\$500/month or 5% of gross receipts under \$500,000 and 6.5% of gross receipts over \$500,000, whichever amount is greater.	Fiscal Year	07-08	08-09
	4/30/2005		RECEIPTS	\$1,219,118	\$1,009,144
	Month to Month		RENT	\$71,879	\$55,134
			FACILITIES		\$0
Steve's ATV Service, Inc. ATV towing, storage, retail sales and snacks	9/1/2003	15.5% of monthly gross receipts for towing, food service and retail sales; 5% of gross receipts for storage.	Fiscal Year	07-08	08-09
	4/30/2005		RECEIPTS	\$272,534	\$210,779
	Month to Month		RENT	\$37,287	\$27,938
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Sun Buggy Fun Rental of Pismo ATV rentals	7/1/2004 12/31/2005 Month to Month	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$483,892 \$38,712 \$0	08-09 \$512,534 \$40,924 \$0
Yo Banana Boy, Inc Vacuum pump service	10/1/2003 4/30/2005 Month to Month	\$500/month or 8% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$309,406 \$24,572 \$0	08-09 \$295,683 \$22,775 \$0
Park Unit: Old Sacramento SHP		District	Capital District		
Skalet Family Jewelers Jewelry store	3/1/2004 2/28/2014 In Term	\$28,000/year or 3% or annual gross receipts up to \$25,000; and 4% of annual gross receipts over \$25,000, whichever total amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$928,201 \$37,006 \$0	08-09 \$892,732 \$35,074 \$0
Wells Fargo Bank Interpretive display and banking	11/1/1996 10/31/2006 Month to Month	\$675/month.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$7,763 \$0	08-09 \$0 \$8,100 \$0
Park Unit: Old Town San Diego SHP		District	San Diego Coast District		
Ana Salcedo Wallach & Goldman Square	2/1/2006 1/31/2016 In Term	\$100,000/year or 12% of gross receipts up to \$750,000, plus 13% of all annual gross receipts over \$750,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$86,959 \$99,389 \$1,521	08-09 \$422,509 \$69,769 \$2,179

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Artisan Imports, Inc. El Centro Artesano	5/1/1991 4/30/1996 Month to Month	\$2,000/month or 10.3% of gross receipts up to \$25,000, plus 12% of gross receipts over \$25,000; and 1.5% for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$591,359	\$592,319
			RENT	\$65,880	\$65,978
			FACILITIES	\$8,963	\$8,884
Bailey and McGuire Pottery Pottery shop	9/15/2000 9/14/2001 Month to Month	\$900/month or 8% of the first \$25,000, plus 10% of gross receipts over \$25,000, whichever amount is greater; and 1.5% facility maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$296,579	\$270,773
			RENT	\$24,076	\$24,300
			FACILITIES	\$4,432	\$4,268
Cousin's Old Town Candy Shop Candy shop	8/1/2000 7/31/2010 In Term	15% of gross receipts.	Fiscal Year	07-08	08-09
			RECEIPTS	\$742,335	\$792,332
			RENT	\$115,100	\$118,850
			FACILITIES	\$10,072	\$11,885
Cygnnet Theatre Theatre in Old Town	1/1/2008 12/31/2017 In Term	\$40,000/year or 3% of gross receipts whichever is greater; and \$370,000 for facility improvements.	Fiscal Year	07-08	08-09
			RECEIPTS	\$218,185	\$331,962
			RENT	\$6,546	\$10,328
			FACILITIES	\$370,000	\$0
David Wolfe Horse drawn wagon tours	8/15/2008 8/14/2009 In Term	Provide wagon ride tours for public benefit.	Fiscal Year	07-08	08-09
			RECEIPTS		\$3,430
			RENT		\$0
			FACILITIES		\$0
Delaware North Parks & Resorts OTSD Plaza del Pasado, Cosmopolitan, Jolly Boy	6/1/2005 5/31/2015 Assignment	\$2,000,000/year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000, whichever amount is greater. Assigned to OTFHC effective 3/1/09.	Fiscal Year	07-08	08-09
			RECEIPTS	\$7,533,359	\$4,732,275
			RENT	\$2,012,619	\$532,264
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
El Fandango Restaurant Mexican restaurant	8/1/2003 7/31/2013 In Term	\$6,000/month or 10.5% of gross receipts up to \$70,000, and 10.5% of gross receipts over \$70,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$1,197,440 \$125,799 \$0	08-09 \$1,302,636 \$134,257 \$0
First San Diego Courthouse, Inc. Bean Courthouse Building	6/1/2009 5/31/2019 In Term	Maintain and operate interpretive activities and exhibits for public benefit; plus \$100/month or 10% of gross receipts, whichever is greater, in the event of on-site sales.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$0 \$0	08-09 \$0 \$0 \$0
Gum Saan Chinese import store	1/2/2003 1/1/2008 In Term	\$2,000/year or 10.5% of up to \$25,000 of gross receipts, and 10.5% of gross receipts over \$25,000, whichever amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$155,678 \$25,992 \$0	08-09 \$141,855 \$26,701 \$0
Heritage Tours Guided tours	11/1/1994 6/30/1995 Month to Month	\$.50/adult and \$.25/child	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$78,970 \$4,800 \$0	08-09 \$94,148 \$4,337 \$0
Holiday Traditions, Inc. Captain Fitch's Mercantile store	11/1/1995 10/31/1997 Month to Month	\$2,000/month or 12% of gross receipts, whichever amount is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$360,027 \$44,425 \$7,201	08-09 \$297,742 \$35,467 \$5,955
Kumeyaay Border Task Force (KBTF) Shump Ko Hup Kumeyaay artisans	8/1/2007 7/31/2008 Terminated	\$100/month or 5% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$5,910 \$1,026 \$0	08-09 \$606 \$218 \$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Maureen Luboviski Alvarado Provisions store	6/1/1990 5/31/1995 Month to Month	\$600/month or 8.25% of up to \$12,500 of gross receipts, plus 10.5% of gross receipts over \$12,500; and 2% for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$244,831	\$225,223
			RENT	\$22,332	\$20,273
			FACILITIES	\$4,188	\$2,238
Miner's Gems & Minerals Gems and minerals	6/1/1998 5/31/2008 In Term	\$1,800/month or 10.5% of gross receipts, whichever is greater; and 2% for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$428,232	\$352,142
			RENT	\$44,964	\$36,975
			FACILITIES	\$8,563	\$7,044
Old Town Family Hospitality Corp. Mexican Commercial Corner, Cosmopolitan, Barra Barra	6/1/2005 5/31/2015 In Term	\$2,000,000/ Year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000 whichever amount is greater. Assignment from DNC effective 3/1/09.	Fiscal Year	07-08	08-09
			RECEIPTS		\$1,552,284
			RENT		\$1,407,945
			FACILITIES		\$0
Racine & Laramie Tobacco & pipe shop	9/1/1974 8/31/2014 In Term	\$180/year until \$86,000 construction investment is fully amortized: then 4% of gross receipts.	Fiscal Year	07-08	08-09
			RECEIPTS	\$487,958	\$527,115
			RENT	\$180	\$165
			FACILITIES		\$0
Raymond C. Tafoya California Indian Market & Jewelry	3/1/2009 2/28/2010 In Term	\$100/month or 5% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
			RECEIPTS		\$26,033
			RENT		\$1,391
			FACILITIES		\$0
San Diego Co. Dental Assoc. Dental museum	2/1/1983 9/30/1991 Terminated	Provision of interpretive services for public benefit.	Fiscal Year	07-08	08-09
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
San Diego Historical Days School House Museum	1/1/1981 12/31/1991 Month to Month	Provision of interpretive services for public benefit at the First San Diego Schoolhouse on Mason Street.	Fiscal Year	07-08	08-09
			RECEIPTS	\$0	\$0
			RENT	\$0	\$0
			FACILITIES		\$0
San Diego House of Coffee and Tea Coffee, tea and spice shop	9/15/2000 9/14/2001 Month to Month	\$800/month or 8% of up to \$25,000 in gross receipts, plus 10% of gross receipts over \$25,000, whichever is greater; and 1.5% for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$157,590	\$182,273
			RENT	\$13,091	\$14,582
			FACILITIES	\$2,359	\$2,510
Tinsmith Old Town Retail sales	9/1/2007 9/30/2012 In Term	\$2,000/month or 12% of gross receipts up to \$25,000, and 13% of gross receipts over \$25,000, whichever amount is greater.	Fiscal Year	07-08	08-09
			RECEIPTS	\$262,021	\$196,809
			RENT	\$33,021	\$28,195
			FACILITIES		\$0
Tobys Candle Company Sessions Candle shop	6/1/1996 5/31/1997 Terminated	\$2,000/month or 14% of gross receipts, whichever is greater; and 2% for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$272,909	\$239,393
			RENT	\$38,293	\$33,515
			FACILITIES	\$4,996	\$4,788
Tobys Candle Company Sessions Bldg. retail shop	6/1/2009 5/31/2029 In Term	\$42,000/year or 10% of gross receipts whichever is greater.	Fiscal Year	07-08	08-09
			RECEIPTS		\$24,180
			RENT		\$3,500
			FACILITIES		\$0
Toler, Dennis&Heidi The Johnson House	9/15/2000 9/14/2001 Month to Month	8% of up to \$20,000 in gross receipts, plus 10% of gross receipts over \$20,000; and 1.5% for maintenance.	Fiscal Year	07-08	08-09
			RECEIPTS	\$172,249	\$162,924
			RENT	\$14,266	\$13,753
			FACILITIES	\$2,573	\$2,444

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Toler, Dennis&Heidi Toler's Leather Depot	7/1/1993 6/30/1998 Month to Month	\$1,000/month or 10% of up to \$20,000 in gross receipts, and 12.5% of gross receipts over \$20,000, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$186,313 \$19,650 \$1,090	08-09 \$136,547 \$18,256 \$623
Toler, Dennis&Heidi US House Toler's Footwear	4/1/1999 3/31/2009 In Term	\$1,133/month or 8% of gross receipts, whichever is greater. Assigned from US House Apothecary and Soap Shop on 4/1/2008.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$25,107 \$3,673	08-09 \$170,065 \$14,351 \$623
US House Apothecary and Soap Shop Retail soap and apothecary	4/1/1999 3/31/2009 Assignment	8% of monthly gross receipts. Assigned to Toler's, Inc. Effective 4/1/2008.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$95,244 \$9,858	08-09 \$0 \$0 \$0
Welhelmina Manlo & Alice Altier Old Town General Store	1/1/2001 6/30/2002 Month to Month	\$1,250/month or 8% of first \$200,000, plus 10% of gross receipts over \$200,000, whichever is greater; and 2% for maintenance.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$109,135 \$15,000 \$2,182	08-09 \$108,295 \$16,250 \$1,994
Wells Fargo Bank Wells Fargo Express Office	8/1/1992 7/31/2012 In Term	Capital investment of \$350,000 to reconstruct the historic Colorado House; operate and maintain an interpretive exhibit for public benefit.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$12,779 \$0	08-09 \$15,057 \$0 \$0
Park Unit: Pfeiffer Big Sur SP		District	Monterey District		
Guest Services Company of Virginia Lodge, restaurant and gift shop	11/1/2004 10/31/2014 In Term	\$675,000/year or 16% of gross receipts, whichever is greater. 3.7% of annual gross receipts for facility improvements.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$4,776,467 \$764,234	08-09 \$2,961,337 \$473,851 \$69,181

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
Park Unit: Pigeon Point Light Station SHP		District	Santa Cruz District		
American Youth Hostel Assoc.	10/1/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	Fiscal Year	07-08	08-09
Youth hostel	9/30/1991		RECEIPTS	\$0	\$330,711
	Month to Month		RENT	\$0	\$0
			FACILITIES		\$0
Park Unit: Pismo SB		District	Oceano Dunes District		
Pacifica Companies, LLC	6/1/2009	\$240,000/annual or 6% of gross receipts, whichever is greater, following construction of lodge at a minimum expenditure of \$20,582,500.	Fiscal Year	07-08	08-09
Grover Beach Lodge/Conference facilities	5/31/2059		RECEIPTS		\$0
	In Term		RENT		\$0
			FACILITIES		\$0
Superior Guest Care	9/1/2002	\$115,000/year or 17% of golf related gross receipts and 10% of food and beverages gross receipts, whichever amount is greater.	Fiscal Year	07-08	08-09
Golf course operation (9 holes)	8/31/2012		RECEIPTS	\$1,622,539	\$1,899,562
	In Term		RENT	\$191,442	\$225,149
			FACILITIES		\$0
Park Unit: Point Cabrillo Light Station SHP		District	Mendocino District		
Pt. Cabrillo Lightkeepers Association	7/1/2002	Restore, operate, maintain and interpret lighthouse facilities for public use including retail sales and lodging. Sale proceeds fund facility restoration and maintenance.	Fiscal Year	07-08	08-09
Restoration, interpretation, lodging, and retail sales	6/30/2012		RECEIPTS	\$246,538	\$350,519
	In Term		RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
Park Unit: Point Lobos SNR		District	Monterey District		
Philip Sammet SCUBA Diving Tours	11/1/2006	\$50/month or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Instructional SCUBA dive tours	10/31/2008		RECEIPTS	\$4,000	\$6,300
	Month to Month		RENT	\$620	\$784
			FACILITIES		\$0
Park Unit: Point Montara Light Station		District	Santa Cruz District		
American Youth Hostel Assoc.	10/1/1986	Equip, develop, operate and maintain a youth hostel that is open to the general public. All revenue supports facility operation and maintenance.	Fiscal Year	07-08	08-09
Youth hostel	9/30/1991		RECEIPTS	\$0	\$307,167
	Month to Month		RENT	\$0	\$0
			FACILITIES		\$0
Park Unit: Point Mugu SP		District	Angeles District		
Argentine Plumbing	11/1/1990	20% of gross receipts.	Fiscal Year	07-08	08-09
Pay Shower	10/31/1991		RECEIPTS	\$8,648	\$1,691
	Month to Month		RENT	\$1,730	\$338
			FACILITIES		\$0
Park Unit: Prairie City SVRA		District	Twin Cities District		
A.M.P. Racing, LLC	7/1/2001	6% of gross receipts.	Fiscal Year	07-08	08-09
Motocross race track operation	6/30/2002		RECEIPTS	\$163,294	\$125,006
	Month to Month		RENT	\$9,798	\$7,500
			FACILITIES		\$0
Aaron's Rental	9/1/2002	10% of gross receipts.	Fiscal Year	07-08	08-09
Mud Mart ATV rentals	12/31/2003		RECEIPTS	\$172,769	\$122,327
	Month to Month		RENT	\$17,277	\$12,233
			FACILITIES		\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Racecraft Motorsports Go-kart track	5/1/2005 4/30/2010 In Term	\$500/month or 5% of first \$120,000 of all annual gross receipts, and 7% of annual gross receipts in excess of \$120,000, whichever total amount is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$124,212 \$7,481 \$0	08-09 \$118,559 \$6,388 \$0
Park Unit: Refugio SB		District	Channel Coast District		
California Camp Stores Beach store	4/1/2008 3/31/2018 In Term	\$60,000/year or 12% of gross receipts whichever is greater. Facility improvements necessary to commence operation.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$0 \$0 \$0	08-09 \$0 \$0 \$0
El-Re-Ga Beach Stores El-Re-Ga Beach Stores	6/1/1995 5/31/2005 Terminated	11.5% of gross receipts.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$116,602 \$13,409 \$0	08-09 \$0 \$0 \$0
Park Unit: San Buenaventura SB		District	Channel Coast District		
Wheel Fun Rentals Beach equipment rental	5/24/2004 5/23/2005 Month to Month	\$15,000/year or 17% of gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$99,470 \$16,910 \$0	08-09 \$105,229 \$17,889 \$0
Yellow Umbrella Co. Beach equipment rentals	8/12/2004 8/11/2009 In Term	\$3,500/year or 10% of annual gross receipts, whichever is greater.	Fiscal Year RECEIPTS RENT FACILITIES	07-08 \$69,526 \$9,121 \$0	08-09 \$49,465 \$4,947 \$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: San Elijo SB		District San Diego Coast District		
Eli Howard Surf School, Inc	10/1/2004	\$30,000/year or 20% of gross receipts, whichever is greater.	Fiscal Year	07-08
Overnight surf school	9/30/2007		RECEIPTS	\$163,289
	Terminated		RENT	\$32,658
			FACILITIES	\$0
Eli Howard Surf School, Inc	6/1/2008	\$30,000/year or 20% of gross receipts, whichever is greater, plus \$500/month for camp site.	Fiscal Year	07-08
Overnight Surf Camp	5/31/2013		RECEIPTS	\$42,024
	In Term		RENT	\$8,405
			FACILITIES	\$0
Guided Adventures in Nature (GAIN)	9/1/2006	7.5% of gross receipts for overnight camping and 10% of gross receipts for day paddles.	Fiscal Year	07-08
Surf kayaking & camp	8/31/2008		RECEIPTS	\$848
	Terminated		RENT	\$85
			FACILITIES	\$0
JLM Systems	5/1/2007	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year	07-08
San Elijo Camp Store	4/30/2017		RECEIPTS	\$323,775
	In Term		RENT	\$48,566
			FACILITIES	\$0
LUV-2-CAMP	4/7/2008	10% of annual gross receipts up to \$500,000 and 12% over in Year 1; \$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	Fiscal Year	07-08
Trailer rental	5/31/2010		RECEIPTS	\$0
	In Term		RENT	\$0
			FACILITIES	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Park Unit: Seacliff SB		District Santa Cruz District			
The Beach Shack	7/1/2005	\$3,500/year or 6% of gross receipts, whichever is greater.	Fiscal Year	07-08	08-09
Beach stand	6/30/2010		RECEIPTS	\$48,229	\$22,750
	In Term		RENT	\$3,015	\$1,467
			FACILITIES		\$0
Park Unit: Silver Strand SB		District San Diego Coast District			
Coronado Surfing Academy	11/1/2006	\$200/month or 12% of gross receipts whichever is greater. New contract award pending.	Fiscal Year	07-08	08-09
Surf camp	10/31/2007		RECEIPTS	\$23,911	\$18,580
	Terminated		RENT	\$2,974	\$2,310
			FACILITIES		\$0
Coronado Surfing Academy	11/1/2008	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	Fiscal Year	07-08	08-09
Surf Camp	10/31/2013		RECEIPTS		\$2,590
	In Term		RENT		\$468
			FACILITIES		\$0
Silver Strand Beach Café	5/1/2007	\$4,000/year or 9% of up to \$100,000 in gross receipts, and 15% of gross receipts over \$100,000, whichever amount is greater.	Fiscal Year	07-08	08-09
Snack bar and camp store	4/20/2017		RECEIPTS	\$44,215	\$35,249
	In Term		RENT	\$4,190	\$3,845
			FACILITIES	\$1,679	\$1,667
Park Unit: Silverwood Lake SRA		District Tehachapi District			
Pyramid Enterprises, Inc.	3/1/1998	\$38,000/year or 8% of gross receipts up to \$500,000, and 10% of gross receipts over \$500,000, whichever is greater; plus 7% of fuel gross receipts; and 35% of pay showers gross receipts.	Fiscal Year	07-08	08-09
Lake Silverwood Marina	12/28/2018		RECEIPTS	\$556,345	\$526,928
	In Term		RENT	\$48,586	\$45,689
			FACILITIES		\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Sonoma SHP		District Diablo Vista District		
Sonoma League for Historic Preservation	9/1/1997	Provide public access to premises, guided tours and historic cooking demonstrations in the Toscano Kitchen/Dining Room.	Fiscal Year	07-08 08-09
Toscano Hotel	8/30/2007		RECEIPTS	\$0 \$0
	Month to Month		RENT	\$0 \$0
			FACILITIES	\$0
Park Unit: South Carlsbad SB		District San Diego Coast District		
JLM Systems	5/1/2007	\$30,000/year or 15% of gross receipts, whichever is greater.	Fiscal Year	07-08 08-09
Carlsbad Camp Store	4/30/2017		RECEIPTS	\$346,064 \$352,710
	In Term		RENT	\$51,910 \$52,906
			FACILITIES	\$0
LUV-2-CAMP	4/7/2008	10% of annual gross receipts up to \$500,000 and 12% over in Year 1;	Fiscal Year	07-08 08-09
Trailer rental	5/31/2010	\$6,000/year or 10% of gross receipts up to \$500,000 or 12% over, whichever is greater in Year 2.	RECEIPTS	\$5,366 \$20,963
	In Term		RENT	\$555 \$2,096
			FACILITIES	\$0
San Diego Surfing Academy	10/1/2004	\$30,000/year or 15% of gross receipts, whichever amount is greater.	Fiscal Year	07-08 08-09
Overnight surf school	9/30/2007		RECEIPTS	\$160,973 \$51,556
	Month to Month		RENT	\$26,744 \$7,733
			FACILITIES	\$0
Park Unit: Statewide		District Statewide		
Pride Industries	2/27/2006	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts over \$395,000.	Fiscal Year	07-08 08-09
California State Parks E-Store	2/26/2008		RECEIPTS	\$584,519 \$89,384
	Terminated		RENT	\$367,970 \$45,946
			FACILITIES	\$0

Concessionaire Name Concession Operation	Begin Date End Date Contract Status	Rental Terms	GROSS RECEIPTS AND RENT		
Pride Industries	9/1/2008	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	Fiscal Year	07-08	08-09
California State Parks E-Store	8/31/2009		RECEIPTS		\$642,854
	In Term		RENT		\$404,679
			FACILITIES		\$0
Recreational Equipment, Inc. (REI)	6/4/2005	10% of gross receipts for each tour or all applicable day use fees for park entrance on each tour date, whichever is greater.	Fiscal Year	07-08	08-09
Interpretive day hikes and mountain biking	12/10/2005		RECEIPTS	\$0	\$4,110
	Terminated		RENT	\$0	\$246
			FACILITIES		\$0
Recreational Equipment, Inc. (REI)	9/1/2008	10% of gross receipts per tour or day use fees, whichever is greater.	Fiscal Year	07-08	08-09
REI Outdoor School	8/31/2010		RECEIPTS		\$35,383
	In Term		RENT		\$1,450
			FACILITIES		\$0
SBC Global Service	12/1/2004	\$19.50/month or 10% of quarterly gross receipts, whichever is greater. Concessionaire will be credited \$19.50/month for the provision of two employee internet accounts per park. In addition, each park will receive one internet account free.	Fiscal Year	07-08	08-09
Internet (Wi-fi) Service	10/31/2006		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
			FACILITIES		\$0
Travelocity	6/1/2007	90% of gross receipts for on-line pass sales.	Fiscal Year	07-08	08-09
Three-Day & Annual Pass Sales	5/31/2008		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
			FACILITIES		\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Sugarloaf Ridge SP		District Diablo Vista District		
Triple Creek Horse Outfit	7/1/2003	\$350/month or 10% of gross receipts up to \$3,500, plus 12% of gross receipts over \$3,500.	Fiscal Year	07-08
Horseback riding	6/30/2008		RECEIPTS	\$42,370
	In Term		RENT	\$5,415
			FACILITIES	\$0
Valley of the Moon Observatory Assoc.	4/1/2004	Provide interpretive programs, publication sales and park use fee collections.	Fiscal Year	07-08
Ferguson Observatory	3/31/2009		RECEIPTS	\$2,857
	In Term		RENT	\$2,857
			FACILITIES	\$0
Park Unit: Tahoe SRA		District Sierra District		
North Tahoe Historic Society	7/1/2000	Maintain and operate museum and interpretive services for the public benefit.	Fiscal Year	07-08
William B. Layton Museum	6/30/2010		RECEIPTS	\$11,220
	In Term		RENT	\$0
			FACILITIES	\$0
Park Unit: Torrey Pines SB		District San Diego Coast District		
Del Mar German Car Garage	6/1/1991	\$300/quarterly	Fiscal Year	07-08
Operate and maintain parking lot	5/31/1992		RECEIPTS	\$0
	Terminated		RENT	\$1,100
			FACILITIES	\$0
Natural Delights Plus	3/16/2008	\$350/month or 15% of gross receipts whichever is greater during June-August; 15% of gross receipts for all other months.	Fiscal Year	07-08
Snackbar, coffee stand	6/14/2009		RECEIPTS	\$4,670
	In Term		RENT	\$701
			FACILITIES	\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
	Contract Status			
The Lodge at Torrey Pines Partnership	8/1/2007	\$12,000/year and \$3000 for interpretive/education fund; Year 1 \$12,000 applied to equipment purchases. Early Entry Permit issued 6/1/07.	Fiscal Year	07-08
Cabana rental	7/31/2009		RECEIPTS	\$0
	In Term		RENT	\$12,000
			FACILITIES	\$0
Park Unit: Twin Lakes SB		District	Santa Cruz District	
Nasser Tahernezehadi & Maryam Hadidi	4/1/2005	\$1,200/year or 14% of gross receipts, whichever is greater.	Fiscal Year	07-08
Seabright Mobile Concession	3/31/2010		RECEIPTS	\$7,887
	In Term		RENT	\$1,104
			FACILITIES	\$0
Park Unit: Van Damme SP		District	Mendocino District	
Kayak Mendocino	4/1/2006	\$50/month or 12% of gross receipts, whichever is greater. Contract assigned from Lost Coast Kayaking.	Fiscal Year	07-08
Kayak rentals and tours	3/31/2011		RECEIPTS	\$30,650
	In Term		RENT	\$3,678
			FACILITIES	\$0
Park Unit: Wilder Ranch SP		District	Santa Cruz District	
Draft Horses For Hire	1/1/2003	\$200/month.	Fiscal Year	07-08
Horse-drawn wagon tours	12/31/2007		RECEIPTS	\$7,250
	Month to Month		RENT	\$2,400
			FACILITIES	\$0

Concessionaire Name	Begin Date			
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT	
Contract Status				
Park Unit: Will Rogers SHP		District Angeles District		
Geraldine Redmond-Ohaco	5/1/2006	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08
Horseback riding lessons	4/30/2008		RECEIPTS	\$28,390
	Terminated		RENT	\$2,839
			FACILITIES	\$0
Westside Riding School	5/1/2006	\$1,000/year or 10% of gross receipts, whichever is greater.	Fiscal Year	07-08
Horseback riding lessons	4/30/2008		RECEIPTS	\$200,260
	Month to Month		RENT	\$20,026
			FACILITIES	\$0

	07-08	08-09
TOTAL GROSS RECEIPTS	\$89,906,636	\$87,740,231
TOTAL RENT	\$11,899,508	\$11,993,366
TOTAL FACILITIES	\$3,268,802	\$2,049,126

Section C Operating Agreements



Marconi Conference Center

Section C summarizes the Operating Agreements between California State Parks and public agencies for the operation of portions or entire park units.

In most cases, the cost to operate and maintain the park unit exceeds the amount of generated revenue. In cases where there is a net profit, funds are remitted to the State, except where there is a specific statutory provision to reinvest profits into the park unit.

There are several agreements that contain rent provisions. Such operations include Angel Island-Alameda Ferry Service, Burton Creek SP cross country ski, Morro Bay golf course, Mt. San Jacinto tramway, and Old Sacramento SHP B.F. Hasting retail store.

OPERATING AGREEMENTS

OPERATION OF STATE PARK UNITS BY OTHER AGENCIES

Fiscal Year 2008/09

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
	Contract Status				
Park Unit: Angel Island SP		District	Marin District		
City of Alameda	8/1/1995	2% of gross receipts and collection of day use fees; rent applied to dock maintenance; City subcontracts with Blue and Gold Fleet for operation.	FiscalYear	07-08	08-09
Alameda-Angel Island Ferry Service	7/31/1996		RECEIPTS	\$36,546	\$53,433
	Month to Month		RENT	\$11,192	\$12,510
Park Unit: Anza-Borrego Desert SP		District	Colorado Desert District		
County of San Diego	11/1/2008	Maintain and operate Agua Caliente Hot Springs.	FiscalYear	07-08	08-09
Agua Caliente Hot Springs	10/31/2028		RECEIPTS		\$0
	In Term		RENT		\$0
Park Unit: Bolsa Chica SB		District	Orange Coast District		
City of Huntington Beach	12/1/1986	Operate and maintain property adjacent to Bolsa Chica Pier.	FiscalYear	07-08	08-09
Bolsa Chica SB	11/30/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
Park Unit:	Burton Creek SP	District	Sierra District		
Tahoe City Pubic Utility District	3/1/2002	Maintain and operate cross country ski trails. Rental terms: \$2,500 of gross receipts up to \$140,000; \$5,000 of gross receipts over \$140,000; \$7,000 of gross receipts over \$175,000; 3% of gross receipts over \$200,000.	FiscalYear	07-08	08-09
Burton Creek State Park trails	2/28/2007		RECEIPTS	\$416,671	\$395,524
	Month to Month		RENT	\$13,500	\$12,866
Park Unit:	Carlsbad SB	District	San Diego Coast District		
City of Carlsbad	4/1/1990	Develop, maintain and operate beach area between Carlsbad and Oak Avenues.	FiscalYear	07-08	08-09
Carlsbad public restrooms and beach area	6/30/2009		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	Carpinteria SB	District	Channel Coast District		
City of Carpinteria	9/1/2004	Operate and maintain facilities at Linden Field portion of Capinteria SB.	FiscalYear	07-08	08-09
Linden Field	8/31/2014		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	Castaic Lake SRA	District	Angeles District		
County of Los Angeles	11/18/1969	Operates and maintain park unit.	FiscalYear	07-08	08-09
Castaic Lake SRA	11/17/2019		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit: Cayucos SB		District	San Luis Obispo Coast District		
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro Bay SP golf course, Bishop Peak property, and Cayucos State Beach. Golf Course Rent: 5% of gross receipts.	FiscalYear	07-08	08-09
Old Creek, Veteran's Memorial Hall, Pier	8/31/2019		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Corona del Mar SB		District	Orange Coast District		
City of Newport Beach	8/19/1999	Operate and maintain park.	FiscalYear	07-08	08-09
Corona del Mar SB	8/18/2029		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Cuyamaca Rancho SP		District	Colorado Desert District		
County of San Diego	12/19/1989	Maintain and operate environmental education camps.	FiscalYear	07-08	08-09
Cuyamaca Rancho science camp	6/30/2009		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Dockweiler SB		District	Angeles District		
City of Los Angeles	11/10/1948	Maintain and operate park unit.	FiscalYear	07-08	08-09
Dockweiler State Beach	11/9/1998		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit:	Drum Barracks	District	Angeles District		
City of Los Angeles	6/1/2007	Develop, maintain and operate park unit.	FiscalYear	07-08	08-09
Drum Barracks	5/31/2057		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	East Shore State Park (SS)	District	Diablo Vista District		
East Bay Regional Park District	10/1/2006	Operate and maintain park unit.	FiscalYear	07-08	08-09
East Shore SP	9/30/2011		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	El Presidio de Santa Barbara SHP	District	Channel Coast District		
Santa Barbara Trust for Historic Preservation	12/1/2006	Acquisition, planning, development and construction of historic properties.	FiscalYear	07-08	08-09
Park Development and Operation	11/30/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	Folsom Lake SRA	District	Gold Fields District		
CSU, Sacramento	12/1/1989	Develop, operate, and maintain the premises as an aquatic center/boating facility and to provide educational and recreational experiences to the general public, students, faculty, and staff of CSUS.	FiscalYear	07-08	08-09
CSUS Aquatic Center at Lake Natoma	11/30/2004		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit: Gold Field Property		District Gold Fields District			
Sacramento Housing and Redevelopment Agency	7/14/2005	Locke Boarding House renovation project.	FiscalYear	07-08	08-09
Locke Boarding House	6/30/2010		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Kenneth Hahn SRA		District Angeles District			
County of Los Angeles	6/7/1983	Operates and maintains portion of park unit.	FiscalYear	07-08	08-09
Baldwin Hills SRA	6/6/2033		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Kings Beach SRA		District Sierra District			
North Tahoe Public Utility District	3/19/1979	Operate and maintain park.	FiscalYear	07-08	08-09
Kings Beach SRA	3/18/2009		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Lake Del Valle SRA		District Diablo Vista District			
East Bay Regional Park District	6/1/1975	Operate and maintain park unit	FiscalYear	07-08	08-09
Lake del Valle SRA	5/31/2025		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit: Leucadia SB		District San Diego Coast District			
City of Encinitas	10/1/2009	Develop, operate, and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear	07-08	08-09
Recreation beach facilities	9/30/2029		RECEIPTS		\$0
In Term			RENT		\$0
Park Unit: Lighthouse Field SB		District Santa Cruz District			
City of Santa Cruz	11/15/1977	Operate and maintain park. Upon termination, control reverted to State Parks.	FiscalYear	07-08	08-09
Operate and maintain Lighthouse Field SB	11/15/2007		RECEIPTS	\$0	\$0
Terminated			RENT	\$0	\$0
Park Unit: Mandalay SB		District Channel Coast District			
County of Ventura	9/21/1982	Operate and maintain park.	FiscalYear	07-08	08-09
Mandalay State Beach	9/20/2017		RECEIPTS	\$0	\$0
In Term			RENT	\$0	\$0
Park Unit: Manhattan State Beach		District Angeles District			
City of Manhattan Beach	8/1/1988	Operate and maintain Manhattan Beach Pier.	FiscalYear	07-08	08-09
Manhattan Beach Pier	7/31/2028		RECEIPTS	\$0	\$0
In Term			RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
<hr/>					
Park Unit: Marconi Conference Center SHP		District Marin District			
Marconi Center Operating Corp.	1/1/1990	Maintenance, management, operation, and development of the Marconi	FiscalYear	07-08	08-09
Conference & Training Facility	12/31/2014	Conference Center.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
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Park Unit: Mendocino Woodlands SP		District Mendocino District			
Mendocino Woodlands Camp Assoc.	2/1/1997	Management, care, maintenance, enhancement, and operation of the	FiscalYear	07-08	08-09
Outdoor Camp Center	1/31/2007	Mendocino Woodlands Outdoor Center.	RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
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Park Unit: Montaña de Oro SP		District San Luis Obispo Coast District			
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro Bay SP golf course, Bishop Peak	FiscalYear	07-08	08-09
Montana de Oro facilities	8/31/2019	property, and Cayucos State Beach.	RECEIPTS	\$0	\$0
	In Term	Golf Course Rent: 5% of gross receipts.	RENT	\$0	\$0
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Park Unit: Monterey SB		District Monterey District			
City of Monterey	6/30/1989	Develop, maintain and operate parcel identified as the Window to the Bay	FiscalYear	07-08	08-09
Window by the Bay parcel	6/29/2009	project.	RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
Park Unit: Moonlight SB		District	San Diego Coast District		
City of Encinitas	10/1/1989	Develop, operate and maintain public recreation facilities at Leucadia and Moonlight State Beaches.	FiscalYear	07-08	08-09
Recreational beach facilities	9/30/2009		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Morro Bay SP		District	San Luis Obispo Coast District		
City of Morro Bay	6/1/2002	Develop, equip and operate the Morro Bay Marina. City receives 20% of gross sales from berth rentals from Associated Pacific Constructors.	FiscalYear	07-08	08-09
Morro Bay Marina	5/31/2022		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
County of San Luis Obispo	9/1/1999	Develop, operate and maintain Morro Bay SP golf course, Bishop Peak property, and Cayucos State Beach.	FiscalYear	07-08	08-09
Morro Bay Golf Course	8/31/2019	Golf Course Rent: 5% of gross receipts.	RECEIPTS	\$1,613,355	\$1,535,286
	In Term		RENT	\$80,668	\$76,764
Park Unit: Mount Diablo SP		District	Diablo Vista District		
East Bay Regional Park District	1/5/1973	Operate and maintain Old Moraga Ranch Trail	FiscalYear	07-08	08-09
Old Moraga Ranch Trail property	12/31/2022		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
East Bay Regional Park District	9/1/1996	Operate and maintain Mamm property	FiscalYear	07-08	08-09
Mamm property	8/31/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms		GROSS RECEIPTS AND RENT	
Contract Status					
Park Unit: Mount San Jacinto SP		District Inland Empire District			
Mt. San Jacinto Winter Park Authority	11/1/1996	Operate and maintain Palm Springs Aerial Tramway. Rental term:	FiscalYear	07-08	08-09
Palm Springs Aerial Tramway	10/31/2021	\$7,000/month when non-operational;	RECEIPTS	\$0	\$0
	In Term	\$13,000/month when tram is in operation or \$0.75 per rider, whichever is greater.	RENT	\$409,965	\$385,631
Park Unit: Old Sacramento SHP		District Capital District			
City of Sacramento	1/1/1995	\$250/month to operate and maintain B.F. Hasting Building including the Elder	FiscalYear	07-08	08-09
Elder Craftsmen Store	12/21/1997	Craftsmen store.	RECEIPTS	\$0	\$0
	Month to Month		RENT	\$3,000	\$250
City of Sacramento	12/1/1991	Develop, operate and maintain Riverfront Park.	FiscalYear	07-08	08-09
Riverfront Park	11/30/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Pacifica SB		District Santa Cruz District			
City of Pacifica	9/1/1990	Operate and maintain park unit.	FiscalYear	07-08	08-09
Pacifica State Beach	8/31/2015		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit: Palomar Mountain SP		District Colorado Desert District			
County of San Diego	12/19/1989	Maintain and operate environmental education camps.	FiscalYear	07-08	08-09
Palomar Mountain science camp	6/30/2009		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Pan Pacific Park		District Angeles District			
City of Los Angeles	3/21/1978	Develop, maintain and operate park unit.	FiscalYear	07-08	08-09
Pan Pacific Park	3/20/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit: Pismo SB		District Oceano Dunes District			
City of Grover Beach	1/1/2007	Joint Power Agreement to construct lodge facility followed by 50 year operation. Rent will be 3% of gross receipts or 50% of rental fees whichever is greater.	FiscalYear	07-08	08-09
Construct and operate lodge facility	12/19/2062		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Pismo Beach	5/7/1951	Operation and maintenance of Pismo Pier.	FiscalYear	07-08	08-09
Pismo Pier	6/30/2001		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
Park Unit:	Placerita Canyon SP	District	Angeles District		
County of Los Angeles	7/1/1981	Development, maintenance and operation of park unit.	FiscalYear	07-08	08-09
Placerita Canyon	6/30/1986		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0
Park Unit:	Plumas-Eureka SP	District	Sierra District		
Johnsville Public Utility District	1/1/2007	Operate PUD water storage and distribution facilities located on DPR property to serve park and community.	FiscalYear	07-08	08-09
Water utilities	12/31/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	Prairie City SVRA	District	Twin Cities District		
County of Sacramento	6/1/2004	Operate and maintain Deer Creek Hills sub unit.	FiscalYear	07-08	08-09
Deer Creek Hills	5/31/2026		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	Robert W. Crown Memorial SB	District	Diablo Vista District		
East Bay Regional Park District	12/7/1966	Operate and maintain park unit.	FiscalYear	07-08	08-09
Robert W. Crown Memorial SB	12/6/2016		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
	Contract Status				
Park Unit:	San Bruno Mountain SP	District	Diablo Vista District		
County of San Mateo	1/1/2001	Operate and maintain the day use parking area at San Bruno Mtn. State and County Park.	FiscalYear	07-08	08-09
San Bruno Mountain SP	12/31/2015		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
Park Unit:	San Clemente SB	District	Orange Coast District		
County of Orange	3/1/1988	Operate and maintain the Calafia portion of San Clemente SB. Upon termination, control reverted to State Parks.	FiscalYear	07-08	08-09
Calafia Beach	2/28/2008		RECEIPTS	\$0	\$0
	Terminated		RENT	\$0	\$0
Park Unit:	Santa Monica SB	District	Angeles District		
City of Santa Monica	6/1/2006	Develop, maintain and operate Santa Monica SB excluding the 415 PCH property. All profits remain with the City.	FiscalYear	07-08	08-09
Operate and maintain state beach	5/31/2051		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0
City of Santa Monica	4/1/2005	Develop, maintain and operate the Marion Davies Beach House and compound with \$21 million grant from Annenberg Foundation.	FiscalYear	07-08	08-09
415 PCH - Marion Davies complex	3/31/2020		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Concessionaire Name	Begin Date				
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT		
Contract Status					
Park Unit: Silver Strand SB		District San Diego Coast District			
Southwest Community College District	6/1/2000	Operates Crown Cove Boating Instruction and Safety Center.	FiscalYear	07-08	08-09
Crown Cove Boating Instruction and Safety	5/31/2020		RECEIPTS	\$0	\$0
In Term			RENT	\$0	\$0
Park Unit: Stillwater Cove		District Russian River District			
County of Sonoma RPD	6/26/1984	Maintain and operate park unit.	FiscalYear	07-08	08-09
Stillwater Cove	6/25/2009		RECEIPTS	\$0	\$0
In Term			RENT	\$0	\$0
Park Unit: Stone Lake		District Gold Fields District			
U.S. Fish and Wildlife Service	10/1/2008	Operate, maintain and manage wildlife refuge for public benefit.	FiscalYear	07-08	08-09
Stone Lake Wildlife Refuge	9/30/2023		RECEIPTS		\$0
In Term			RENT		\$0
Park Unit: Tahoe SRA		District Sierra District			
Tahoe City Pubic Utility District	7/31/2003	Develop and maintain Truckee River bike path.	FiscalYear	07-08	08-09
Tahoe SRA-Truckee bike paths	7/30/2023		RECEIPTS	\$0	\$0
In Term			RENT	\$0	\$0

Concessionaire Name	Begin Date		
Concession Operation	End Date	Rental Terms	GROSS RECEIPTS AND RENT
	Contract Status		

Park Unit: Watts Towers of Simon Rodia SHP		District Angeles District			
City of Los Angeles	3/17/1978	Maintain and operate park unit through contract with County of Los Angeles.	FiscalYear	07-08	08-09
Watts Towers	3/17/2028		RECEIPTS	\$0	\$0
	In Term		RENT	\$0	\$0

Park Unit: Will Rogers SB		District Angeles District			
City of Los Angeles	2/1/1949	Maintain and operate park unit through contract with County of Los Angeles.	FiscalYear	07-08	08-09
Will Rogers State Beach	1/31/1999		RECEIPTS	\$0	\$0
	Month to Month		RENT	\$0	\$0

Park Unit: Woodland Opera House SHP		District Capital District			
City of Woodland	8/1/2008	Operate and maintain facility.	FiscalYear	07-08	08-09
Woodland Opera House SHP	7/31/2033		RECEIPTS		\$0
	In Term		RENT		\$0

		07-08	08-09
TOTAL GROSS RECEIPTS	\$2,066,572	\$1,984,242	
TOTAL RENT	\$518,325	\$488,021	

Section D Contract Changes



Old Town San Diego SHP – Old Town Family Hospitality



Pismo SB – Site of Grover Beach Lodge

Section D summarizes changes in concession contracts and operating agreements during Fiscal Year 2008/09. The changes include contracts that were added, renewed, reassigned to a new concessionaire, or terminated.

There were 21 new contracts effective during the fiscal year as well as four contract amendments. One significant amendment referenced in this section is the contract reassignment from Delaware North to Old Town Family Hospitality in Old Town San Diego.

There were additional new contracts awarded in FY 2008-09 through the competitive bid process with effective dates to be reflected in next year's annual report, including Asilomar Conference Grounds.

Concession Contract Changes

Fiscal Year 2008-09

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINNING DATE	ENDING DATE
<i>Anza-Borrego Desert SP</i>					
County of San Diego Agua Caliente Hot Springs	Miscellaneous Sales and Services,	Maintain and operate the Agua Caliente Hot Springs portion of Anza Borrego.	Terminated	11/1/1988	10/31/2008
County of San Diego Agua Caliente Hot Springs	Miscellaneous Sales and Services,	Maintain and operate Agua Caliente Hot Springs.	In Term	11/1/2008	10/31/2028
<i>Auburn SRA</i>					
American River Concession Outfitters Whitewater rafting & hiking	Aquatic Sports and Services, Miscellaneous Sales and Services,	Contract rents are based upon a flat administrative fee and a per patron fee for tour participants. Rents reported for 39 different concession contracts.	In Term	3/1/2009	12/31/2009
<i>Benbow Lake SRA</i>					
Benbow Lake Yacht Club Boat & bicycle rentals	Aquatic Sports and Services, Miscellaneous Sales and Services,	10% of monthly gross receipts.	Terminated	6/15/2005	9/15/2007
<i>Bolsa Chica SB</i>					
Bolsa Chica Beach Concession Group Beach stands	Restaurants and Catering,	\$20,000/year or 12.5% of gross receipts April-September and 6% of gross receipts October-March except for catering services at 15.5% of gross receipts. Assigned to Playland Concessions 7/1/09.	Assignment	1/1/2003	12/31/2008

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Carlsbad SB</i>					
Carlsbad Paddle Sports Kayak Instruction	Aquatic Sports and Services,	10% of monthly gross receipts.	In Term	9/4/2008	9/3/2009
So Cal Surf Lessons Surf and beach recreation lessons	Aquatic Sports and Services,	\$200/year or 12% of gross receipts whichever is greater June-August; 12% gross receipts remainder of year.	In Term	6/1/2009	5/31/2014
<i>Columbia SHP</i>					
A. deCosmos Daguerrean Studio Daguerrean Photo Studio	Miscellaneous Sales and Services,	\$5000/year or 5% of annual gross receipts, whichever is greater.	In Term	8/1/2008	7/31/2018
A. deCosmos Daguerrean Studio Daguerrotype Photo Studio	Miscellaneous Sales and Services,	\$200/month or 4% of monthly gross receipts, whichever is greater.	Terminated	6/1/1991	5/31/1995
<i>D.L. Bliss SP</i>					
Tahoe Adventure Company Hiking, biking and kayaking	Miscellaneous Sales and Services,	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	In Term	1/1/2009	12/31/2013
Tahoe Adventure Company Hiking, biking, skiing tours	Miscellaneous Sales and Services,	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in multiple Sierra District units.	Terminated	1/1/2006	12/31/2006

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Donner Memorial SP</i>					
Tahoe Adventure Company Hiking, biking and kayaking	Miscellaneous Sales and Services,	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	In Term	1/1/2009	12/31/2013
<i>Ed Z'berg Sugar Pine Point SP</i>					
Tahoe Adventure Company Hiking, biking	Miscellaneous Sales and Services,	\$50/month or 10% of monthly gross receipts, whichever is greater. Operates in D.L. Bliss, Donner Memorial, and Ed Z'berg Sugar Pine Point units. All revenue reported under D.L. Bliss.	In Term	1/1/2009	12/31/2013
<i>Hungry Valley SVRA</i>					
Big Trax, LLC Motocross events at Quail Canyon	Miscellaneous Sales and Services, Off-Highway Vehicle Services,	\$1,000/year or 12% of the first \$250,000 of all gross receipts, including royalties, whichever is greater and 12% of all annual gross receipts including royalties in excess of \$250,000.	Terminated	7/1/2004	6/30/2009
<i>Huntington SB</i>					
Wheel Fun Rentals Beach stand and equipment rentals	Miscellaneous Sales and Services, Snackbars, Beachstands and Mobile Food Services, Facility Maintenance	\$15,000/year or 18% of gross receipts, whichever is greater; and 1.5% for facility maintenance.	Terminated	8/1/1998	7/31/2008

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Lake Oroville SRA</i>					
Emerald Bay Custom Houseboats, Inc. Boat hauling service	Marina Operations,	\$500/year or 10% of gross receipts, whichever is greater.	In Term	6/1/2009	5/31/2011
Shasta Marine Transport, LLC Boat hauling service	Marina Operations,	\$500/year or 10% of gross receipts, whichever is greater.	In Term	6/1/2009	5/31/2011
T. Parks Marine Boat hauling service	Marina Operations,	\$500/year or 10% of gross receipts, whichever is greater.	In Term	6/1/2009	5/31/2011
North State Diving Boat hull cleaning	Aquatic Sports and Services,	10% of gross receipts.	Month to Month	7/1/2008	4/30/2009
<i>Manresa SB</i>					
Anderson Family Surf Camp Surf school	Aquatic Sports and Services,	\$750/year or 12% of gross receipts, whichever is greater.	Terminated	6/1/2004	5/31/2009
<i>Marshall Gold Discovery SHP</i>					
Fritz and Margaret Erhardt Erhardt's Dry Goods store	Retail Sales and Gifts,	5% of annual gross receipts in year 1; year 2 - \$3,750/year or 7.5% of annual gross receipts, whichever sum is greater.	Terminated	5/1/2007	4/30/2009
<i>Mendocino Headlands SP</i>					
Mendocino Land Trust Hetder Field property	Miscellaneous Sales and Services,	Operation, maintenance and care of Hetder Field property.	In Term	11/1/2008	10/31/2018
Mendocino Land Trust Hetder Field Property	Miscellaneous Sales and Services,	Operation, maintenance, and care of Hetder Field property.	Terminated	7/14/1988	7/13/2008

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Old Town San Diego SHP</i>					
Tobys Candle Company Sessions Bldg. retail shop	Miscellaneous Sales and Services, Retail Sales and Gifts,	\$42,000/year or 10% of gross receipts whichever is greater.	In Term	6/1/2009	5/31/2029
First San Diego Courthouse, Inc. Bean Courthouse Building	Miscellaneous Sales and Services,	Maintain and operate interpretive activities and exhibits for public benefit; plus \$100/month or 10% of gross receipts, whichever is greater, in the event of on-site sales.	In Term	6/1/2009	5/31/2019
Raymond C. Tafoya California Indian Market & Jewelry	Retail Sales and Gifts,	\$100/month or 5% of gross receipts, whichever is greater.	In Term	3/1/2009	2/28/2010
First San Diego Courthouse, Inc. Courthouse Museum	Miscellaneous Sales and Services,	Archaeological exploration, construction, and interpretation of the Bean Courthouse Building and museum.	Terminated	5/12/1981	5/11/2001
David Wolfe Horse drawn wagon tours	Equestrian Activities,	Provide wagon ride tours for public benefit.	In Term	8/15/2008	8/14/2009
Delaware North Parks & Resorts OTSD Plaza del Pasado, Cosmopolitan, Jolly Boy	Miscellaneous Sales and Services, Restaurants and Catering, Retail Sales and Gifts, Facility Maintenance	\$2,000,000/year or 8.5% of gross receipts up to \$18,000,000 and 9% of gross receipts over \$18,000,000, whichever amount is greater. Assigned to OTFHC effective 3/1/09.	Assignment	6/1/2005	5/31/2015
Tobys Candle Company Sessions Candle shop	Miscellaneous Sales and Services, Retail Sales and Gifts,	\$2,000/month or 14% of gross receipts, whichever is greater; and 2% for maintenance.	Terminated	6/1/1996	5/31/1997
Kumeyaay Border Task Force (KBTF) Shump Ko Hup Kumeyaay artisans	Retail Sales and Gifts,	\$100/month or 5% of gross receipts, whichever is greater.	Terminated	8/1/2007	7/31/2008

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Pismo SB</i>					
Pacifica Companies, LLC Grover Beach Lodge/Conference facilities	Lodging, including Tent Cabins and Trailer Rentals	\$240,000/annual or 6% of gross receipts, whichever is greater, following construction of lodge at a minimum expenditure of \$20,582,500.	In Term	6/1/2009	5/31/2059
<i>Silver Strand SB</i>					
Coronado Surfing Academy Surf Camp	Aquatic Sports and Services,	\$500/month or 18% of gross receipts, whichever is greater during June-August; 18% of gross receipts remainder of year.	In Term	11/1/2008	10/31/2013
Coronado Surfing Academy Surf camp	Aquatic Sports and Services,	\$200/month or 12% of gross receipts whichever is greater. New contract award pending.	Terminated	11/1/2006	10/31/2007
<i>Statewide</i>					
Pride Industries California State Parks E-Store	Retail Sales and Gifts, Park Fees and Annual Pass Sales,	70% of monthly sales up to \$37,500 and 90% over for State merchandise; 5% of monthly sales up to \$4,200 and 8% over for Concessionaire wholesale merchandise; 15% of monthly sales up to \$2,300 and 25% over for Concessionaire retail merchandise.	In Term	9/1/2008	8/31/2009
Pride Industries California State Parks E-Store	Retail Sales and Gifts, Park Fees and Annual Pass Sales,	1% of the first \$395,000 of annual gross receipts, plus 5% of all retail gross receipts over \$395,000.	Terminated	2/27/2006	2/26/2008
Recreational Equipment, Inc. (REI) Interpretive day hikes and mountain bikin	Miscellaneous Sales and Services,	10% of gross receipts for each tour or all applicable day use fees for park entrance on each tour date, whichever is greater.	Terminated	6/4/2005	12/10/2005
Recreational Equipment, Inc. (REI) REI Outdoor School	Miscellaneous Sales and Services,	10% of gross receipts per tour or day use fees, whichever is greater.	In Term	9/1/2008	8/31/2010

CONCESSIONAIRE NAME CONCESSION OPERATION	ACTIVITIES	RENTAL TERMS	CONTRACT STATUS	BEGINING DATE	ENDING DATE
<i>Stone Lake</i>					
U.S. Fish and Wildlife Service Stone Lake Wildlife Refuge	Miscellaneous Sales and Services,	Operate, maintain and manage wildlife refuge for public benefit.	In Term	10/1/2008	9/30/2023
<i>Woodland Opera House SHP</i>					
City of Woodland Woodland Opera House SHP	Miscellaneous Sales and Services,	Operate and maintain facility.	Terminated	11/20/1979	11/19/2004
City of Woodland Woodland Opera House SHP	Miscellaneous Sales and Services,	Operate and maintain facility.	In Term	8/1/2008	7/31/2033

Section E Concession Operations by Type



Oceano Dunes SVRA



Section E contains a list of concession operations by category. The major categories include Aquatic Services, Camp Stores, Equestrian Activities, Golf Courses, Lodging, Marina Operations, Restaurants, Retail Sales, Off-Highway Vehicle Services, Concessionaire Collected Park Fees and Pass Sales, Parking Lot Management, Snack Bars/Beach Stands, Theatres, and Facility Improvements. A graphic pie chart of the financial data is also available in Section A of this Report.

Concession operations with multiple categories are listed separately under each respective sales activity. The figures in this section include sales and rent from both Section B Concession Contracts and Section C Operating Agreements.

Section E does not include concession contracts or operating agreements that do not report gross receipts or rent.

CONCESSION OPERATIONS BY TYPE

Fiscal Year 2008/09

Aquatic Sports and Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$314,077	\$47,554
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$331,228	\$51,434
<i>Angel Island SP</i>	City of Alameda	\$41,758	\$835
<i>Angel Island SP</i>	Milton McDonogh	\$659,751	\$68,062
<i>Auburn SRA</i>	American River Concession Outfitters	\$0	\$257,325
<i>Auburn SRA</i>	Auburn Boat Club	\$20	\$2
<i>Auburn SRA</i>	Rafter's Toe	\$24,031	\$1,306
<i>Carlsbad SB</i>	Carlsbad Paddle Sports	\$600	\$61
<i>Carlsbad SB</i>	So Cal Surf Lessons	\$425	\$51
<i>Donner Memorial SP</i>	Donner Lake Water Sports	\$87,980	\$9,924
<i>Emerald Bay SP</i>	Kayak Tahoe	\$21,004	\$2,978
<i>Folsom Lake SRA</i>	Adventure Sports	\$44,686	\$4,469
<i>Folsom Lake SRA</i>	California Canoe and Kayak	\$18,488	\$1,849
<i>Folsom Lake SRA</i>	Current Adventures	\$9,163	\$916
<i>Folsom Lake SRA</i>	Folsom Lake Boat Rental	\$22,263	\$2,048
<i>Folsom Lake SRA</i>	Granite Bay Rentals, Inc.	\$17,622	\$2,819
<i>Folsom Lake SRA</i>	Mobile Boat Service	\$15,956	\$1,583
<i>Hearst San Simeon SP</i>	Sea For Yourself Kayak Tours	\$30,435	\$3,422
<i>Lake Oroville SRA</i>	Big Valley Divers, Inc	\$2,967	\$372

<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$69,436	\$2,083
<i>Manresa SB</i>	Anderson Family Surf Camp	\$2,665	\$320
<i>Manresa SB</i>	Club Ed	\$122,029	\$14,643
<i>Millerton Lake SRA</i>	CMS Toys	\$71,446	\$5,716
<i>Mono Lake Tufa SNR</i>	Caldera Kayaks	\$27,260	\$1,363
<i>Mono Lake Tufa SNR</i>	Mono Lake Committee	\$7,042	\$371
<i>Point Lobos SNR</i>	Philip Sammet SCUBA Diving Tours	\$6,300	\$784
<i>San Elijo SB</i>	Eli Howard Surf School, Inc	\$165,609	\$33,122
<i>Silver Strand SB</i>	Coronado Surfing Academy	\$18,580	\$2,310
<i>Silver Strand SB</i>	Coronado Surfing Academy	\$2,590	\$468
<i>South Carlsbad SB</i>	San Diego Surfing Academy	\$51,556	\$7,733
<i>Van Damme SP</i>	Kayak Mendocino	\$38,950	\$4,654
Total for Aquatic Sports and Services		<u>\$2,225,916</u>	<u>\$530,575</u>

Camp Stores

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$437,318	\$80,812
<i>Clear Lake SP</i>	Recreation Resource Management	\$88,478	\$7,078
<i>El Capitan SB</i>	California Camp Stores	\$81,138	\$9,737
<i>Gaviota SP</i>	California Camp Stores	\$49,660	\$5,959
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$9,022	\$677
<i>Leo Carrillo SP</i>	Anthony and Annette Minicucci	\$286,268	\$28,627
<i>McArthur-Burney Falls Memor</i>	Recreation Resource Management	\$319,760	\$18,801

<i>San Elijo SB</i>	JLM Systems	\$426,370	\$63,955
<i>South Carlsbad SB</i>	JLM Systems	\$352,710	\$52,906
Total for Camp Stores		<u>\$2,050,724</u>	<u>\$268,553</u>
Equestrian Activities			
Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Andrew Molera SP</i>	Molera Horseback Tours of Big Sur	\$163,680	\$9,021
<i>Armstrong Redwoods SNR</i>	Armstrong Woods Pack Station	\$45,728	\$2,784
<i>Bothe-Napa Valley SP</i>	Triple Creek Horse Outfit	\$42,550	\$4,896
<i>Columbia SHP</i>	Quartz Mountaine Carriage Co.	\$154,833	\$12,425
<i>Folsom Lake SRA</i>	Shadow Glen Riding Stables	\$152,087	\$6,534
<i>Folsom Lake SRA</i>	Total Body Fitness	\$181	\$18
<i>Indio Hills Palms</i>	Covered Wagon Tours	\$49,288	\$2,000
<i>Jack London SHP</i>	Triple Creek Horse Outfit	\$35,750	\$3,974
<i>Lake Perris SRA</i>	Phil Edmondson	\$13,475	\$1,348
<i>Mackerricher SP</i>	Ricochet Ridge Ranch	\$190,797	\$12,660
<i>Old Town San Diego SHP</i>	David Wolfe	\$3,430	\$0
<i>Sugarloaf Ridge SP</i>	Triple Creek Horse Outfit	\$15,320	\$1,532
<i>Wilder Ranch SP</i>	Draft Horses For Hire	\$8,942	\$2,000
<i>Will Rogers SHP</i>	Westside Riding School	\$194,543	\$19,454
Total for Equestrian Activities		<u>\$1,070,604</u>	<u>\$78,646</u>

Golf Courses

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Lake Valley SRA</i>	American Golf Corporation	\$1,669,759	\$489,273
<i>Morro Bay SP</i>	County of San Luis Obispo	\$1,535,286	\$76,764
<i>Pismo SB</i>	Superior Guest Care	\$502,755	\$85,468
Total for Golf Courses		<u>\$3,707,800</u>	<u>\$651,506</u>

Lodging, including Tent Cabins and Trailer Rentals

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$12,971,580	\$1,230,500
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$340,952	\$56,257
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$208,411	\$6,135
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$983,427	\$20,652
<i>McArthur-Burney Falls Memor</i>	Recreation Resource Management	\$129,254	\$53,476
<i>Oceano Dunes SVRA</i>	LUV-2-CAMP	\$355,100	\$28,428
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$2,070,126	\$331,257
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$266,251	\$0
<i>Point Cabrillo Light Station SH</i>	Pt. Cabrillo Lightkeepers Association	\$300,000	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$232,523	\$0
<i>South Carlsbad SB</i>	LUV-2-CAMP	\$20,963	\$2,096
Total for Lodging, including Tent Cabins and Trailer Rentals		<u>\$17,878,587</u>	<u>\$1,728,802</u>

Marina Operations

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Auburn SRA</i>	Auburn Boat Club	\$11,080	\$1,250
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$820,105	\$89,852
<i>Lake Oroville SRA</i>	Emerald Bay Custom Houseboats, Inc.	\$10,200	\$1,020
<i>Lake Oroville SRA</i>	Funtime-Fulltime	\$2,286,162	\$238,597
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$753,501	\$145,863
<i>Lake Oroville SRA</i>	Shasta Marine Transport, LLC	\$2,150	\$215
<i>Lake Oroville SRA</i>	T. Parks Marine	\$8,760	\$876
<i>Lake Perris SRA</i>	Pyramid Enterprises, Inc.	\$399,689	\$27,797
<i>McArthur-Burney Falls Memor</i>	Recreation Resource Management	\$79,565	\$4,868
<i>Millerton Lake SRA</i>	Lake Millerton Marina, LLC	\$375,114	\$36,565
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$331,629	\$0
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$279,516	\$25,896
Total for Marina Operations		<u>\$5,357,471</u>	<u>\$572,799</u>

Miscellaneous Sales and Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$575,333	\$51,687
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$321,263	\$27,660
<i>Auburn SRA</i>	Hotshots, Imaging Inc.	\$27,194	\$1,350
<i>Auburn SRA</i>	P.S. Photos	\$3,943	\$141
<i>Burton Creek SP</i>	Tahoe City Pubic Utility District	\$395,524	\$12,866

<i>Columbia SHP</i>	A. deCosmos Daguerrean Studio	\$74,128	\$3,182
<i>Columbia SHP</i>	A. deCosmos Daguerrean Studio	\$14,172	\$567
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$8,784	\$647
<i>Columbia SHP</i>	Matelot Gulch Mining	\$134,274	\$8,057
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$128,182	\$2,692
<i>D.L. Bliss SP</i>	Tahoe Adventure Company	\$1,330	\$245
<i>D.L. Bliss SP</i>	Tahoe Adventure Company	\$570	\$307
<i>Folsom Lake SRA</i>	Total Body Fitness	\$8,739	\$874
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$402,004	\$120,601
<i>Leo Carrillo SP</i>	Argentine Plumbing	\$4,365	\$873
<i>Mackerricher SP</i>	Mendocino Area Park Assoc. (M.A.P.A.)	\$23,881	\$4,776
<i>Mackerricher SP</i>	Pacific Environmental Education	\$3,229	\$6,173
<i>Malibu Creek SP</i>	Argentine Plumbing	\$1,273	\$255
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$14,300	\$1,291
<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$15,668	\$1,097
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$0	\$780
<i>Mount San Jacinto SP</i>	Mt. San Jacinto Winter Park Authority	\$0	\$385,631
<i>Mount Tamalpais SP</i>	Dunlap Lands	\$19,430	\$2,000
<i>Old Sacramento SHP</i>	Wells Fargo Bank	\$0	\$8,100
<i>Old Town San Diego SHP</i>	Heritage Tours	\$94,148	\$4,337
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$63,475	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$68,021	\$0

<i>Point Mugu SP</i>	Argentine Plumbing	\$1,691	\$338
<i>San Buenaventura SB</i>	Wheel Fun Rentals	\$105,229	\$17,889
<i>Statewide</i>	Recreational Equipment, Inc. (REI)	\$35,383	\$1,450
<i>Statewide</i>	Recreational Equipment, Inc. (REI)	\$4,110	\$246
<i>Sugarloaf Ridge SP</i>	Valley of the Moon Observatory Assoc.	\$2,220	\$2,220
<i>Tahoe SRA</i>	North Tahoe Historic Society	\$10,390	\$0
<i>Torrey Pines SB</i>	The Lodge at Torrey Pines Partnership	\$24,128	\$0

Total for Miscellaneous Sales and Services

\$2,586,377

\$668,329

Restaurants and Catering

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$508,023	\$22,001
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$6,975,107	\$600,557
<i>Bolsa Chica SB</i>	Bolsa Chica Beach Concession Group	\$12,742	\$1,823
<i>Columbia SHP</i>	Brown's Coffee & Sweets	\$206,368	\$14,935
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$120,103	\$2,824
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$559,581	\$16,354
<i>Columbia SHP</i>	Jack Douglass Saloon	\$218,303	\$12,935
<i>Columbia SHP</i>	John & Jeanne Hand	\$114,457	\$12,831
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$5,944,203	\$124,828
<i>Doheny SB</i>	Wheel Fun Rentals	\$170,050	\$30,609
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$1,910,346	\$248,094
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$2,091	\$105

<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$8,138	\$610
<i>Lake Oroville SRA</i>	Funtime-Fulltime	\$171,112	\$23,516
<i>Lake Valley SRA</i>	American Golf Corporation	\$428,703	\$42,870
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$2,828,956	\$406,427
<i>Marshall Gold Discovery SHP</i>	Argonaut Refreshment Saloon	\$57,408	\$4,095
<i>Morro Bay SP</i>	Associated Pacific Constructors	\$1,182,890	\$79,922
<i>Old Town San Diego SHP</i>	Ana Salcedo	\$354,053	\$52,486
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$4,151	\$125
<i>Old Town San Diego SHP</i>	Delaware North Parks & Resorts OTSD	\$3,404,096	\$419,369
<i>Old Town San Diego SHP</i>	El Fandango Restaurant	\$1,302,636	\$134,257
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$36,843	\$4,421
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$1,066,289	\$1,366,635
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$434,177	\$69,468
<i>Pismo SB</i>	Superior Guest Care	\$1,396,807	\$139,681
<i>Seacliff SB</i>	The Beach Shack	\$22,164	\$1,429

Total for Restaurants and Catering

\$29,439,796

\$3,833,207

Retail Sales and Gifts

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$11,771	\$579
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$525,722	\$45,265
<i>Bolsa Chica SB</i>	Bolsa Chica Beach Concession Group	\$220	\$13
<i>Carlsbad SB</i>	So Cal Surf Lessons	\$2,133	\$256

<i>Columbia SHP</i>	Columbia Candle & Soap Works	\$179,016	\$5,370
<i>Columbia SHP</i>	Columbia Candy Kitchen	\$669,878	\$34,688
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$1,800	\$66
<i>Columbia SHP</i>	Columbia Mercantile	\$426,546	\$17,062
<i>Columbia SHP</i>	Fancy Dry Goods and Clothing Store	\$78,685	\$5,466
<i>Columbia SHP</i>	Floyd Oydegaard	\$49,456	\$2,802
<i>Columbia SHP</i>	J.C. Miller, Carpenter & Joiner	\$4,314	\$450
<i>Columbia SHP</i>	Jack Douglass Saloon	\$2,658	\$159
<i>Columbia SHP</i>	Matelot Gulch Mining	\$68,724	\$4,123
<i>Columbia SHP</i>	Parrott's Blacksmith Shop	\$59,244	\$2,128
<i>Columbia SHP</i>	Pioneer Emporium	\$82,688	\$10,006
<i>Columbia SHP</i>	Towle & Leavitt Historic Retail Shop	\$152,257	\$10,658
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$107,817	\$2,264
<i>Delta Sector</i>	Locke Foundation	\$3,008	\$150
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$11,056	\$1,216
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$1,873	\$225
<i>Hearst San Simeon SHM</i>	ARAMARK Sports & Entertainment	\$2,917,401	\$997,867
<i>Hearst San Simeon SHM</i>	Hearst Ranch Beef	\$208,604	\$21,267
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$176,802	\$9,388
<i>Lake Oroville SRA</i>	Funtime-Fulltime	\$33,093	\$4,723
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$23,737	\$1,903
<i>Lake Valley SRA</i>	American Golf Corporation	\$122,087	\$12,209
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$1,454	\$145

<i>Marshall Gold Discovery SHP</i>	American River Conservancy	\$2,436	\$1,072
<i>Marshall Gold Discovery SHP</i>	Argonaut Refreshment Saloon	\$1,153	\$81
<i>Marshall Gold Discovery SHP</i>	Fritz and Margaret Erhardt	\$143,116	\$17,518
<i>Marshall Gold Discovery SHP</i>	Fritz and Margaret Erhardt	\$8,109	\$2,812
<i>Millerton Lake SRA</i>	CMS Toys	\$1,003	\$80
<i>Millerton Lake SRA</i>	Lake Millerton Marina, LLC	\$5,151	\$515
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$75,585	\$10,526
<i>Old Sacramento SHP</i>	City of Sacramento	\$0	\$250
<i>Old Sacramento SHP</i>	Skalet Family Jewelers	\$892,732	\$35,074

<i>Old Town San Diego SHP</i>	Ana Salcedo	\$68,455	\$17,283
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc.	\$592,319	\$65,978
<i>Old Town San Diego SHP</i>	Bailey and McGuire Pottery	\$270,773	\$24,300
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$792,332	\$118,850
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$116,418	\$3,493
<i>Old Town San Diego SHP</i>	Delaware North Parks & Resorts OTSD	\$1,328,179	\$112,895
<i>Old Town San Diego SHP</i>	Gum Saan	\$141,855	\$26,701
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$260,899	\$31,046
<i>Old Town San Diego SHP</i>	Kumeyaay Border Task Force (KBTF)	\$606	\$218
<i>Old Town San Diego SHP</i>	Miner's Gems & Minerals	\$352,142	\$36,975
<i>Old Town San Diego SHP</i>	Old Town Family Hospitality Corp.	\$485,994	\$41,310
<i>Old Town San Diego SHP</i>	Racine & Laramie	\$527,115	\$165
<i>Old Town San Diego SHP</i>	Raymond C. Tafoya	\$26,033	\$1,391
<i>Old Town San Diego SHP</i>	San Diego House of Coffee and Tea	\$182,273	\$14,582
<i>Old Town San Diego SHP</i>	Tinsmith Old Town	\$196,809	\$28,195
<i>Old Town San Diego SHP</i>	Tobys Candle Company	\$24,180	\$3,500
<i>Old Town San Diego SHP</i>	Tobys Candle Company	\$239,393	\$33,515
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$136,547	\$18,256
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$170,065	\$14,351
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$162,924	\$13,753
<i>Old Town San Diego SHP</i>	Welhelmina Manlo & Alice Altier	\$108,295	\$16,250
<i>Old Town San Diego SHP</i>	Wells Fargo Bank	\$15,057	\$0
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$457,034	\$73,125
<i>Pigeon Point Light Station SHP</i>	American Youth Hostel Assoc.	\$985	\$0
<i>Point Cabrillo Light Station SH</i>	Pt. Cabrillo Lightkeepers Association	\$50,519	\$0
<i>Point Montara Light Station</i>	American Youth Hostel Assoc.	\$6,623	\$0

<i>Prairie City SVRA</i>	Aaron's Rental	\$91,150	\$9,115
<i>Seacliff SB</i>	The Beach Shack	\$586	\$38
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$151,743	\$12,139
<i>Statewide</i>	Pride Industries	\$27,179	\$3,202
<i>Statewide</i>	Pride Industries	\$130,184	\$13,923

Total for Retail Sales and Gifts

\$14,165,997

\$1,992,928

Off-Highway Vehicle Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Anza-Borrego Desert SP</i>	California Overland	\$75,156	\$7,516
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$695,824	\$34,791
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$535,253	\$40,144
<i>Hungry Valley SVRA</i>	Big Trax, LLC	\$140,687	\$19,408
<i>Oceano Dunes SVRA</i>	Angello's ATV Rental	\$426,484	\$20,851
<i>Oceano Dunes SVRA</i>	Arnie's ATV Rental	\$524,162	\$27,460
<i>Oceano Dunes SVRA</i>	BJ's ATV Rental & Accessories Center	\$632,083	\$34,610
<i>Oceano Dunes SVRA</i>	Pacific Adventure Tours	\$60,400	\$3,071
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$1,009,144	\$55,134
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$113,775	\$14,492
<i>Oceano Dunes SVRA</i>	Sun Buggy Fun Rental of Pismo	\$512,534	\$40,924
<i>Oceano Dunes SVRA</i>	Yo Banana Boy, Inc	\$295,683	\$22,775
<i>Prairie City SVRA</i>	A.M.P. Racing, LLC	\$125,006	\$7,500
<i>Prairie City SVRA</i>	Aaron's Rental	\$14,637	\$1,464
<i>Prairie City SVRA</i>	Racecraft Motorsports	\$118,559	\$6,388

Total for Off-Highway Vehicle Services

\$5,279,387

\$336,528

Park Fees and Annual Pass Sales

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$52,128	\$69,738
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$88,964	\$88,964
<i>Angel Island SP</i>	City of Alameda	\$11,675	\$11,675
<i>Angel Island SP</i>	Milton McDonogh	\$147,165	\$147,165
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$210,838	\$97,830
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$30,235	\$21,515
<i>Lake Oroville SRA</i>	Lake Oroville Marina, LLC	\$15,995	\$1,226
<i>Millerton Lake SRA</i>	Lake Millerton Marina, LLC	\$8,749	\$875
<i>Statewide</i>	Pride Industries	\$62,205	\$42,744
<i>Statewide</i>	Pride Industries	\$512,670	\$390,756
Total for Park Fees and Annual Pass Sales		<u>\$1,140,623</u>	<u>\$872,487</u>

Parking Lot Management

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Candlestick Point SRA</i>	City Park of San Francisco	\$593,487	\$546,008
<i>Malibu Lagoon SB</i>	Malibu Pier Partners, LLC	\$191,266	\$12,000
Total for Parking Lot Management		<u>\$784,753</u>	<u>\$558,008</u>

Snackbars, Beachstands and Mobile Food Services

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Urban Park Concessionaires	\$107,860	\$5,298
<i>Auburn SRA</i>	Auburn Boat Club	\$867	\$87
<i>Big Basin Redwoods SP</i>	Urban Park Concessionaires	\$29,683	\$4,898

<i>Bolsa Chica SB</i>	Bolsa Chica Beach Concession Group	\$101,739	\$19,166
<i>Cardiff SB</i>	Babe's at the Beach	\$5,786	\$802
<i>Cardiff SB</i>	Espresso by the Sea	\$12,348	\$1,852
<i>Carnegie SVRA</i>	Motomart at Carnegie	\$177,852	\$8,893
<i>China Camp SP</i>	Frank Quan	\$14,497	\$1,450
<i>Doheny SB</i>	Wheel Fun Rentals	\$285,182	\$51,331
<i>Folsom Lake SRA</i>	Big Chill Ice Cream Float	\$5,401	\$540
<i>Folsom Lake SRA</i>	Christensen Enterprises, Inc	\$10,995	\$1,209
<i>Folsom Lake SRA</i>	Granite Bay Food Service	\$18,062	\$2,167
<i>Folsom Lake SRA</i>	Papi's Kitchen	\$15,685	\$1,568
<i>Henry Cowell Redwoods SP</i>	Mountain Parks Foundation	\$24,623	\$1,330
<i>Hollister Hills SVRA</i>	Faultline Powersports, Inc.	\$76,382	\$5,729
<i>Huntington SB</i>	Wheel Fun Rentals	\$200,963	\$36,173
<i>Mount Tamalpais SP</i>	Sharon Worlund/Snackstand	\$20,153	\$2,411
<i>Oceano Dunes SVRA</i>	Steve's ATV Service, Inc.	\$21,419	\$2,920
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$3,344	\$100
<i>Old Town San Diego SHP</i>	Maureen Luboviski	\$225,223	\$20,273
<i>Prairie City SVRA</i>	Aaron's Rental	\$16,539	\$1,654
<i>San Buenaventura SB</i>	Yellow Umbrella Co.	\$49,465	\$4,947
<i>Silver Strand SB</i>	Silver Strand Beach Café	\$35,249	\$3,845
<i>Silverwood Lake SRA</i>	Pyramid Enterprises, Inc.	\$95,670	\$7,654
<i>Torrey Pines SB</i>	Natural Delights Plus	\$12,856	\$1,928

<i>Twin Lakes SB</i>	Nasser Tahernezehadi & Maryam Hadidi	\$5,923	\$831
Total for Snackbars, Beachstands and Mobile Food Services		<u>\$1,573,765</u>	<u>\$189,056</u>

Theatre Arts Facilities

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Hearst San Simeon SHM</i>	Destination Cinema, Inc.	\$2,254,624	\$193,352
<i>Old Town San Diego SHP</i>	Cygnnet Theatre	\$208,050	\$6,611
Total for Theatre Arts Facilities		<u>\$2,462,673</u>	<u>\$199,963</u>

Facility Maintenance

Unit name	Concessionaire Name	Gross Receipts	Rent To State
<i>Angel Island SP</i>	Alcatraz Cruises, LLC	\$0	\$6,523
<i>Angel Island SP</i>	Blue and Gold Ferry Service	\$0	\$6,583
<i>Asilomar SB</i>	Delaware North Parks Services at Asilomar	\$0	\$1,039,682
<i>Columbia SHP</i>	Columbia City Hotels LLC	\$0	\$10,026
<i>Columbia SHP</i>	John & Jeanne Hand	\$0	\$392
<i>Crystal Cove SP</i>	Crystal Cove Alliance	\$0	\$859,636

<i>Old Town San Diego SHP</i>	Ana Salcedo	\$0	\$2,179
<i>Old Town San Diego SHP</i>	Artisan Imports, Inc.	\$0	\$8,884
<i>Old Town San Diego SHP</i>	Bailey and McGuire Pottery	\$0	\$4,268
<i>Old Town San Diego SHP</i>	Cousin's Old Town Candy Shop	\$0	\$11,885
<i>Old Town San Diego SHP</i>	Holiday Traditions, Inc.	\$0	\$5,955
<i>Old Town San Diego SHP</i>	Maureen Luboviski	\$0	\$2,238
<i>Old Town San Diego SHP</i>	Miner's Gems & Minerals	\$0	\$7,044
<i>Old Town San Diego SHP</i>	San Diego House of Coffee and Tea	\$0	\$2,510
<i>Old Town San Diego SHP</i>	Tobys Candle Company	\$0	\$4,788
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$623
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$2,444
<i>Old Town San Diego SHP</i>	Toler, Dennis&Heidi	\$0	\$623
<i>Old Town San Diego SHP</i>	Welhelmina Manlo & Alice Altier	\$0	\$1,994
<i>Pfeiffer Big Sur SP</i>	Guest Services Company of Virginia	\$0	\$69,181
<i>Silver Strand SB</i>	Silver Strand Beach Café	\$0	\$1,667
Total for Facility Maintenance		<u>\$0</u>	<u>\$2,049,126</u>

TOTALS FOR THE CURRENT FISCAL YEAR

<i>Gross Receipts</i>	<i>Rent To State</i>	<i>Facility Maintenance</i>
<u>\$89,724,473</u>	<u>\$12,481,387</u>	<u>\$2,049,126</u>

California State Parks Mission:

*To provide for the health, inspiration and education of the people of California
by helping to preserve provide for the health, inspiration and education of the people of California
by helping to preserve the state's extraordinary biological diversity,
protecting its most valued natural and cultural resources,
and creating opportunities for high-quality outdoor recreation.*

Concessions Program Mission:

*To enhance the park visitor's recreation and educational experience
through partnerships with public and private entities
to provide products and services.*

Arnold Schwarzenegger
Governor

Lester A. Snow
Secretary for Resources

Ruth Coleman
Director

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